Town of Kentville

Annual Financial Report
Consolidated Financial Statements
Kentville Water Utility Non-consolidated
Financial Statements

March 31, 2019

Town of Kentville

Annual Financial Report Consolidated Financial Statements Kentville Water Utility Non-consolidated Financial Statements

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Annual Report March 31, 2019

354 Main Street Kentville NS B4N 1K6 www.kentville.ca



6,271

Population (2016)

0.5° C

Average Temperature Winter

\$232,894

Average Value of Owned Dwelling

\$56,909

Median Household Income

Theome

(2016)

17.35 km²

Geographic Area

23.5° C

Average Temperature Summer

45.4

Median Age

7.8%

Unemployment Rate

(Q 1 2019)

3,041

Dwelling Units

(2018)



Town of Kentville Annual Report

This report provides a variety of information about the Town of Kentville and its operations. It is followed by the audited consolidated financial statements of the Town for the year ended March 31, 2019.

Town of Kentville Government

The Town of Kentville was incorporated on May 1, 1886. Kentville, nestled in the centre of the Annapolis Valley in Nova Scotia, has a population of 6,271 (2016 census). As the largest town in the Annapolis Valley, it serves as the professional centre for legal, financial and medical services. A large array of businesses, unique shops and eateries offer a variety of services to its ever-growing population. Blessed with an incredible quality of life, residents enjoy the benefits of living in a smaller-sized community- yet on the doorstep of such amenities as an internationally-recognized university and the capital city of Nova Scotia. Kentville residents enjoy a safe, vibrant and friendly town, a safe drinking water system, exemplary protective services, a multitude of recreational facilities, a walking trail system and a state-of-the-art elementary school complex, among other features.

The Town is governed by a council consisting of a mayor and six councillors, elected "at large" every four years. Council is the policy-forming and decision-making body representing the interests of its residential and corporate citizens. The Town draws its authority from the *Municipal Government Act* which mandates the Town to provide municipal services within its boundaries. The next municipal election will occur in October 2020.

Kentville offers programs that serve the interests of the public- such as:

- ⇒ Legislative services
- ⇒ Administrative, Corporate and Financial services
- ⇒ Protective services
- ⇒ Transportation services
- ⇒ Environmental services
- ⇒ Planning services
- ⇒ Recreation, parks and cultural services

With our government and community partners Kentville also provides:

- ⇒ Assessment services*
- ⇒ Education services*
- ⇒ Correction services*
- ⇒ Library services*
- ⇒ Social housing services*
- ⇒ Community economic development services
- ⇒ Public transit services
- ⇒ Fire fighting services
- ⇒ Fire and building inspection services
- ⇒ Solid waste management services

^{*}Provincial mandatory expenditures

Vision Statement

"Kentville is a healthy, vibrant, integrated and complete community where citizens can live, work and play in an environment that supports a high quality of life".

(Endorsed by Town Council July 15, 2009)



Notes of Interest

- Major development in the Business Park continued throughout 2018/19 and included construction of roadways, water, storm and sanitary sewer infrastructure to newly-created lots.
- The Recreation department undertook two in-depth studies in 18/19– a Regional Needs Assessment and an Active Transportation Study (AT). The Needs Assessment gathered information on existing service delivery and identified any gaps in the current programmes in Kings County. The AT study looked at accessibility as well as community connectivity, including ways to improve active movement throughout Town. Both reports will be tabled in 2019/20.
- Major development in the Town's east end has begun. This property will eventually house four
 47- unit apartment buildings. Its location adjacent to the Town's walking trails and its proximity to
 the Federal Research Farm will make this a desirable location for future residents.
- Kentville assumed control over the Kentville Research Farm Ravine at the east end of Kentville.
 A study to maximize our use of this space will be engaged in 2019/2020.
- Chrysalis House purchased land on River Street and will begin to construct a new facility within the year.

• Economic Snapshot- Provincial

Nova Scotia's economy should continue to grow at a steady pace over the next two years—sufficient enough to keep the labour market on a positive trajectory. Housing construction is expected to moderate after a burst of activity in 2018. The aging population is another restraining factor. Employment grew by a solid 1.5% over the first 11 months of 2018— the strongest gain in over a decade. Population growth is also a good news story with international migration increased over 47% over the first half of the year compared to a year ago. Interprovincial migration has seen 11 consecutive quarters of increase with the second quarter seeing the largest increase in over 30 years. Exports will continue to grow at a sturdy pace of 8%. Major growth stems from the forestry exports and seafood exports. Business investment will drop off over the coming years with the completion of major projects. Both natural gas facilities are being decommissioned. The Province's capital spending intentions have also dropped off ¹

Economic indicators:

Forecast Detail* - Nova Scotia	2016	2017	2018	2019F	2020F
Real GDP	1.5	1.5	0.9	0.6	0.8
Employment	-0.4	0.6	1.5	0.7	0.4
Unemployment rate (%)	8.3	8.4	7.6	7.2	7.2
Housing starts (units)	3,800	4,000	4,800	4,000	3,600
Retail sales	4.7	7.8	1.2	2.9	3.2
CPI	1.2	1.1	2.2	1.8	2.7

¹Source: RBC Economics Research, March 2019 (* - % change unless otherwise indicated)

Economic Snapshot-Regional

Employment in the Annapolis Valley rose modestly from the previous year, with gains in both full-time and part-time employment. The working-age population and labour force were little changed over the same period, and, as the result of employment gains, the unemployment rate fell from 9.7% in Q1 2018 to 7.8% in Q1 2019. The **Manufacturing** and **Accommodation and food services** industries experienced the largest employment gains.²

Economic indicators:³

Annapolis Valley (3-month moving avg.)	March 18	March 19
Employment (000)	55.7	56.8
Unemployment rate (%)	9.7	7.8

²Source: HRSDC Labour Market Bulletin, Nova Scotia, March 2019

Economic Snapshot–Local

For Kentville, 124 permits were issued in 2018/19 and totalled \$5,936,995 (17/18–129 permits issued; value \$17,146,665). Property sales in assessment dollars (over \$1) for Kentville are as follows⁴:

Year	Value in Assessment Dollars
2018	\$30,162,594
2017	\$38,318,020
2016	\$22,042,137
2015	\$16,437,126
2014	\$28,271,318

Source: PVSC, March 2019

³Source: Statistics Canada Labour Force Survey—Table 14-10-0293

Financial Management and Control Programs

The major components of the Town's financial management and control programs include the budget process, accounting procedures, independent external audit, capital financing practices, financial and investment policies, some of which are described below.

The Budget Process

Council has the authority under the *Municipal Government Act (MGA)* to allocate funds through the budget process. It is a challenge to balance the competing needs for service delivery, our high standard of service delivery, fluctuating property assessments and revenue streams, while maintaining stability in the tax rates.

Yearly, Town Council considers a current operating budget along with a 5-year capital investment plan. Town Council formally adopts the operating budget and capital program for the immediate year. The budgets are divided into the various programs which provide service delivery to residential and corporate citizens. The budget process involves elected officials, the Chief Administrative Officer, Department Heads, Town personnel and the public.

Council's goal is to provide exemplary services at a reasonable cost to the residential and corporate citizen and, therefore, it sets the standards and guidelines for the budget process after considering Provincial legislation, servicing needs, policy changes and public expectations. Staff make recommendations to revise service levels or to change revenues in order to meet Council's targets on the tax levies. Prior to Council's final ratification, public input is sought and considered in the decision-making process.

Revenue is derived from property taxation, user fees, conditional and unconditional grants from upper levels of government and capital contributions from outside parties. Sufficient revenues must be raised to provide the service delivery as determined by Town Council.

Municipalities, by law, are not permitted to budget for operating surpluses or deficits, and, should a deficit occur through the course of business, it is recovered through the next year's operating budget.

Once the budget is finalized, service is provided and revenue is collected. Expenditures are controlled against the budget by formal financial, purchasing and human-resource policies and financial systems designed to prevent budget overruns. Each senior manager directs the department's service delivery and ensures that the Town's policy statements (as noted above) are followed. Once the budget is ratified, internal financial reporting to Town Council is tabled at the Council Advisory Committee. The reports include a monthly income statement and, for the last six months of the fiscal year, projection reports for the Town's operating fund. Reports on the Town's water utility and sanitary sewer area service are tabled quarterly and coincide with each quarterly billing.

Financial Management

The Town's accounting system and internal controls are maintained by management and designed to provide reasonable assurance that financial records are complete and accurate and that assets are safeguarded against loss from unauthorized use or disposition. To that end, Finance personnel are properly trained in their respective job functions and a well-defined separation of duties, responsibilities and accountability exists. The Town of Kentville follows Canadian public sector accounting standards for local governments when recording its financial information, as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada (CPA). The outcome furnishes financial records that are reliable for the preparation of financial statements. Kentville continues its tradition of operating a well-managed organization. Management's ability to achieve its

financial outcomes is a result of consistent, dependable budgetary performance and timely financial reporting.

External Independent Audit

On an annual basis, the Town of Kentville is required by the *Municipal Government Act* to engage external independent municipal auditors to express an opinion as to whether the consolidated financial statements are free of material misstatement and that the consolidated financial statements present fairly, in all material respects, the operating results and financial position of the Town of Kentville at the end of each fiscal year. The external independent auditors have free access to all records of the Town and, as required, they meet with Town personnel to discuss any matters that arise during the course of the audit engagement. Annually, the external independent auditors also provide the Town with an *internal control findings letter*, which speaks to the adequacy of the Town's internal controls. As a minimum, the external independent auditors meet with the Town's Audit Committee yearly when the draft financial statements are presented to the Audit Committee. The Audit Committee is comprised of the Mayor and two councillors, along with two citizen appointees. The Chief Administrative Officer and Director of Finance are ex officio and attend as resource.

While an external opinion is sought, the Town's management is responsible for the preparation of the financial statements and the integrity and objectivity of the financial information and the representations contained in the financial statements.

Capital Financing

Every year, Kentville completes many capital projects which meet not only its growth needs but also its need to renew aging infrastructure. Financing for these initiatives includes a combination of "pay-as-you-go" via cash reserve funds, contributions from outside interested parties and debt issuances. The Town has adopted a strategy to maintain its annual debt issuances to one million dollars (or less) and it has increased funding from its cash reserves to pay for capital acquisitions.

The long-term debt-servicing practice of Town Council has been to maintain the 5-year average debt service ratio at between 10-12% of own-source revenue. This self-imposed cap could affect future capital investment plans and the number of projects undertaken each year, but, in the long run, it will ensure that debt servicing (via the tax rates) is kept at manageable levels while ensuring that infrastructure is acquired or renewed.

Perpetual Investment Fund

The Town is in a "net financial asset" position created by funds invested according to the Town's Special Perpetual Reserve Fund Investment Policy. These funds were derived from the sale of the Kentville Electric Commission to Nova Scotia Power Inc. in 1997. Ten million dollars of the proceeds were sheltered from day-to-day spending by the Nova Scotia Legislature via local Bill. No 20 — The Town of Kentville and Kentville Electric Commission Sale of Assets Act, assented to June 29, 1998. The Special Perpetual Reserve is unique in that it invests in equity stock, fixed income securities and other money-market vehicles. The objectives of the investment fund are preservation of capital, conformance with Federal, Provincial and other legal requirements, diversification to avoid unreasonable risks and attainment of a market rate of return that reflects the risk profile of the portfolio and investment plan. The Town's Special Perpetual Reserve Fund Investment Policy received full approval of the Minister for Department of Municipal Affairs, as per MGA 100 (b) (obtained March 25, 2004). This fund is managed by an Investment Advisory Committee consisting of two knowledgeable citizen appointees and a member of Town Council (a second Council

member is appointed as an alternate). The Chief Administrative Officer and the Director of Finance sit ex officio. The Fund is administered by an external financial advisor, whose term is for a four-year period. A *Request for Proposals for Investment Advisory Services* is released every four years on the Provincial Procurement web portal. In 2018, the Investment Advisory Committee revised its *Investment Policy*, which was ratified by Town Council on May 28, 2019. Provincial endorsement from the Minister for Municipal Affairs was received on June 21, 2018.

Since 1999, \$10.3 million has been transferred to the Town's operating fund, while \$1.9 million retired long-term debt related to the Electric Commission and \$819 thousand was transferred to the Town's capital reserve fund. As at March 31, 2019, the **market value** of the Special Perpetual Reserve Fund was \$12,955,710 (2018-\$12,868,166).

The Assessment Process

Property Valuation Services Corporation (PVSC) determines the assessment value of properties, as legislated by the Province of Nova Scotia Assessment Act. This organization is owned by the municipalities of the Province of Nova Scotia and municipalities are mandated to provide its funding. In general, the assessment service and its relationship to property taxation is not understood by the taxpayers. The Town of Kentville must use the assessment records (as provided by PVSC) in its calculation of tax levies. In Nova Scotia, since 2005, residential and resource assessment increases are CAPped each year at the CPI for Nova Scotia for the month of October, as posted by Statistics Canada. The CAP system was imposed to protect property owners from "sudden and dramatic increases" in the market value of their property. For 2018/19, the CAP was 0.9%. The CAP eligibility criteria can be found on the PVSC website at www.pvsc.ca.

Results of the Year Ended March 31, 2019

The Town of Kentville provided services to residential and corporate citizens through its operating departments and also continued to renew and remediate the Town's infrastructure by investing in capital building, some of which included massive infrastructure additions in the Kentville Business Park –streets, sanitary sewer, storm sewer and water services, which will enable the opening of new lots in the Park, continued building of the playground at Oakdene Park, and completion of a variety of Recreation acquisitions.

Some key highlights were:

- ⇒ In 2018/19 the total Residential tax rate was increased 2.4 cents (1.6%).
- ⇒ In 2018/19 the total Commercial tax rate remained stable.
- ⇒ Total taxable assessment growth April 1, 2018 (net of cap and adjustments) was 1.6%.
- ⇒ CAP on Residential and Resource assessments (set by the Province) was 0.9%.
- ⇒ Water rate charges remained stable for all users of the utility, as authorized by the Nova Scotia Utility and Review Board, at April 1, 2018.
- ⇒ Sanitary sewer charges changed for all users of the service, as authorized by Town Council, effective April 1, 2018.
- ⇒ As at March 31, 2019, the Town of Kentville General Operating Fund recorded a **non-consolidated surplus** of **\$24,805** (2018-\$11,459). The entire surplus was transferred to the Town's operating reserve fund, as per DMA guidelines.
- ⇒ The Sanitary Sewer Area Service reported a **non-consolidated surplus of \$NIL** (2018-\$137,428), before the entire surplus was transferred to its operating reserve, as per DMA guidelines, and
- ⇒ The Kentville Water Utility Operating Fund recorded a **non-consolidated surplus of** \$110,200 (2018-\$146,349)- prior to dividend payment to the Town Operating Fund of \$100,000 (2018-\$100,000).
- ⇒ At March 31, 2019, the consolidated PSAS-compliant annual surplus is \$448,052 (2018-\$658,474).

FINANCIAL STATEMENT DISCUSSION AND ANALYSIS

Financial Reporting Model

The objectives of financial statements are to describe to the reader the organization's financial position, the results of its operations and how the sources for its various activities have been derived and consumed. Our statements provide information about the economic resources, obligations and accumulated surplus of the Town. While similar to financial statements of private sector organizations, the Town's financial statements are different, accounting for its unique aspects. The following are the primary statements prepared by all governments:

Consolidated Statement of Financial Position

Provides information to describe a government's financial position in terms of its assets and liabilities as at the end of the reporting period. Net financial position and accumulated surplus are important factors in determining the government's financial well-being.

Consolidated Statement of Operations and Accumulated Surplus

Provides accountability information for a government's current-period operations and the related government objectives for the reporting period. It also denotes the change in accumulated surplus.

Consolidated Statement of Change in Net Financial Assets (Debt)

Provides accountability information regarding the extend to which expenditures made in the period are met by the revenues recognized in the current period.

Consolidated Statement of Cash Flows

Provides information about the impact of a government's activities on its cash resources for the current period.

As noted in the table above, the Statements are "consolidated", which means, in the Town of Kentville's case, that all resources and operations under the control of the Town are reflected in the data. This includes all departments of the Town, the Sanitary Sewer Area Service, the Kentville Water Utility and Special Reserve Funds. A description of the funds is as follows:

Funds

A fund is a grouping of self-balancing accounts used to report on resources that have been segregated for a specific purpose. These funds are created and managed to ensure that the Town is compliant with legislation and financial requirements.

The **General Operating Fund** reports on taxation and rate-supported operations— the day-to-day operations of the Town. This includes policing services, fire services, transportation services, planning services, recreational services, sanitary sewer services and legislative and administrative services.

The **General Capital Fund** reports on the acquisition of capital assets such as the building of

streets, sidewalks, storm sewers, for example. It also quantifies related short and long-term borrowing as well as amortization of capital assets.

The **Kentville Water Commission Operating Fund** reports on the daily operations of the water utility, as funded by water rates approved by Nova Scotia Utility and Review Board.

The **Kentville Water Commission Capital Fund** cites acquisition of its capital assets (wells, transmission and distribution lines). This fund also accounts for related short and long-term borrowing as well as depreciation of capital assets.

The **Reserve Funds** are separated into Operating Reserves and Capital Reserves. These funds accumulate past operating surpluses of the Town, Sanitary Sewer Area Service and Water Utility.

The **Operating Reserves** (Town, Sanitary Sewer and Water) are akin to "savings" accounts and house the past surpluses of the aforementioned operating entities. These reserves provide stability in property tax rates and utility rates by offsetting unexpected operating expenditures, a current deficit position or to pay for an unexpected opportunity.

The **Capital Reserves** (Town, Sanitary Sewer and Water) are also savings accounts but used for capital acquisition purposes. They can be used to finance current and/or future years' capital procurements for the Town, Sanitary Sewer Area Service and the Water Utility, thereby reducing reliance on long-term borrowing. Capital reserve funds are also utilized to fund unexpected capital infrastructure needs— such as a substantial water break. Also, contributions from outside sources for capital acquisitions may be contained in the reserve banks until the asset is acquired.



FINANCIAL STATEMENT DISCUSSION AND ANALYSIS

Consolidated Statement of Financial Position (A-3)

This statement provides details on the Town's financial position at the end of the fiscal year. This information can be used to evaluate the Town's ability to finance its activities and meet its liabilities. The statement also identifies the Town's ability to provide future services. The Town separates the statement into "net financial resources" and "non-financial assets". The financial resources include cash, receivables, land held for sale and investments. The Town has obligations to meet (liabilities), that use up the financial resources. The difference between financial assets and liabilities is the measure of the Town's "net financial asset" position and describes the Town's ability to meet its obligations at March 31. (A "net debt" position would indicate the future revenues are required to pay the liabilities at end of March.)

Non-financial assets include tangible capital assets and prepaid expenses of the Town. Capital assets are acquired to provide service delivery over the course of many years. They do not provide revenue for operations (hence are "non-financial" in nature). The accumulated surplus is the sum total of all surpluses and deficits of the Town since its inception. The accumulated surplus position signifies the Town's total economic resources— the amount by which all assets exceed all liabilities. The accumulated surplus also indicates the Town has resources (financial and non-financial) that can be used to provide services for years to come.

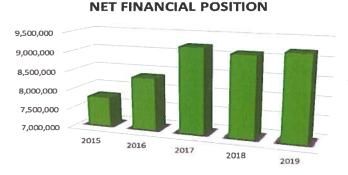
As at March 31, 2019, the Town statements report:

	2019	2018	Variance
	\$	\$	\$
Cash and cash equivalents	6,447,675	7,191,574	(743,899)
Investments	13,121,662	13,009,303	112,359
Financial assets	19,569,337	20,200,877	(631,540)
Liabilities	10,353,756	11,087,999	(734,243)
Net (financial) assets	9,215,581	9,112,878	102,703
Non-financial assets	42,549,511	42,204,162	345,349
Accumulated surplus	51,765,092	51,317,040	448,052

Fund	Net revenues (expenses)	
	\$	
General Operating (before Δ pre-paids)	624,281	
General Capital	(2,560,852)	
Water Operating (before Δ pre-paids)	938,304	
Water Capital	(428,811)	
Reserves	1,529,781	
Net consolidated expenditure (agrees to Increase in Net (finandal) assets)	102,703	

Net Financial Asset Position

The net financial asset position is the difference between financial assets and liabilities, which provides an indication of the affordability of future spending. As at March 31, 2019, the Town was in a net financial asset position of \$9.2 million (2018-\$9.1 million). The change of during the year is the result of an increase in cash and decreases in receivables and properties for resale offset by decreased loans and long-term debt.



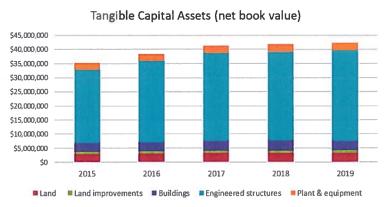
Non-Financial Assets

Non-financial assets are physical resources used to provide delivery of services to the public. They include purchased, constructed, contributed or developed tangible capital assets and prepaid expenses. Tangible capital assets comprise the majority of the non-financial asset figure.

As shown in the accompanying chart, the Town is committed to investment in its infrastructure. Acquisitions of capital assets are the end results of the Town's and Water Utility's capital budgets. As with most levels of government, competing infrastructure needs and scarce financial resources create a struggle in managing legislated environmental requirements with fiscal responsibility.

Both the Town and the Kentville Water Commission ratified their respective annual capital budgets. The Town forecasted budgets for the years 2020-2023, which were approved in principle. Kentville Water Commission tabled a three-year capital investment plan, as required by Nova Scotia Utility and Review Board.

For 2019, on a consolidated basis, including amortization and disposals, the Town acquired \$343,216 in tangible capital assets (2018-\$748,856).

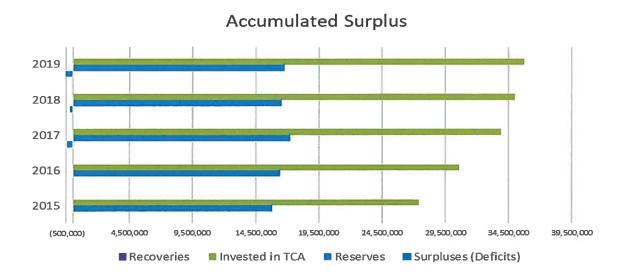


Accumulated Surplus

The Accumulated Surplus Position is an important financial indicator. This gauge is comprised of all the surpluses and deficits of the various funds and reserves that are included in the statements, along with the tangible capital assets.

The yearly change (increase or decrease) in the accumulated surplus is equal to the annual surplus for the year.

The Town's accumulated surplus, through its investment in tangible capital assets, has grown over the period, indicating a strong foundation upon which future services will be delivered.



In 2019 the accumulated surplus is increased by \$448,052 to \$51.8 million, due to the net increase in tangible capital assets (+\$343,216) and the increase of other non-financial assets (\$2,133), plus the increase in net financial assets (\$102,703)(detailed on page 16).

Approximately 82.0% of the accumulated surplus reflects the Town's investment in its tangible capital assets (2018–82.1%). Our tangible capital assets cannot be used to pay for the Town's ongoing operations.

Breakdown of Consolidated Accumulated Surplus

The **Schedule of Accumulated Surplus** on the following page details the makeup of the accumulated surplus.

It is split into segments:

Reserve funds, which are surpluses that have been accumulated in advance of a future need or requirement (similar to a savings account);

Net ownership in tangible capital assets, including amortization and other write downs (2019 details are):

	Town	Water	Total
Tangible capital assets /CWIP*	\$52,294,905	\$ 18,551,195	70,846,100
Less: Amortization/Depreciation (Water)	(21,779,937)	(5,429,943)	(27,209,880)
Less: Deprecation (not rated) (Water)	0	(1,182,044)	 (1,182,044)
	30,514,968	11,939,208	42,454,176
Less: Short term debt	(902,940)		(902,940)
Less: Long term debt	(6,005,420)	(878,600)	(6,884,020)
Add back: Debt to be recovered (other transactions)	1,073,384	 	1,073,384
TOTAL	\$24,679,992	\$ 11,060,608	\$ 35,740,600

^{*} CWIP = Construction work in progress

<u>Surpluses (Deficits)</u> of operating and capital funds, which are similar to profits or losses, in that financing has exceeded liabilities and leaves a balance (or vice versa if deficits are reported).



Schedule of Accumulated Surplus	2019	2018
Reserve funds		
Town operating	\$740,721	\$901,728
Town capital	1,212,471	987,111
Sanitary sewer operating	209,188	333,670
Sanitary sewer capital	110,370	220,370
Sanitary sewer depreciation	130,812	60,012
KWC operating	170,620	113,620
KWC capital	355,449	397,952
KWC depreciation	649,196	439,059
Town perpetual capital	13,198,832	<u>13,100,897</u>
Total reserve funds (A-40)	<u>16,777,659</u>	<u>16,554,419</u>
Invested in tangible capital assets (net) (see page 19)	<u>35,740,600</u>	<u>34,971,573</u>
Accumulated surplus (deficit) (fund balance)		
Town operating (Includes Sanltary Sewer Area Service) (A-33)	o	0
Town capital (A-35)	(1,094,791)	(536,507)
KWC operating (A-37)	263,522	253,322
KWC capital (A-38)	<u>78,102</u>	<u>74,233</u>
Total (deficit)	<u>(753,167)</u>	<u>(208,952)</u>
ACCUMULATED SURPLUS	<u>\$51,765,092</u>	<u>\$51,317,040</u>



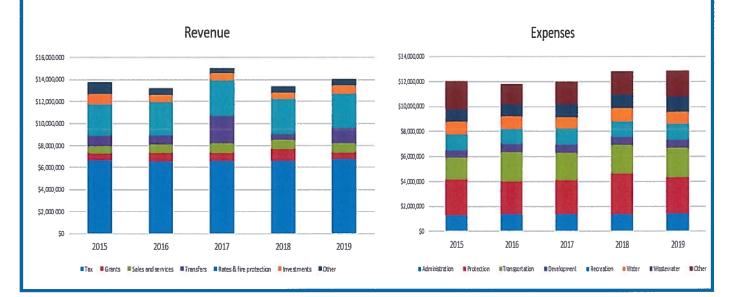
Consolidated Statement of Operations (A-4)

The Consolidated Statement of Operations is a compilation of the schedules of all the Town's entities including all operating, all capital and all reserve funds (pages A-33 to A-41). This statement lists all major sources of revenue, such as taxation, grants, user fees, rates and upper-level government transfer payments. The expenses for the fiscal year are presented by functional activity.

Beyond government transfers, the Town has a good balance of revenue sources with the majority coming from taxation, sales of services, rates and perpetual investment fund income. Indicators of a government's vulnerability include revenue streams over which it has no control. One such indicator is "*Reliance on government transfers*". The Provincial threshold is 15% of total revenue". The Town's percentage as cited in the Financial Condition Index (FCI) for 2018 2.6% (low risk).

Revenue is over budget \$264,412, primarily due to excess tax revenue re: savings in Mandatory contributions for Education & Housing. Increased revenue is also found in Gas Tax Transfer, Sales and Interest. On the expense side of the ledger, before "Other", **Expenses** are over budget \$541,741 due to Transportation (snow removal & transit). Environmental Health (solid waste), Wastewater, Disposals and Amortization. The Town reassessed its "Properties held for sale", now recorded at net realizable value. This adjustment reduced the annual surplus by \$727,419.

The difference between the revenue and expense sections is shown as the annual surplus for the reporting period. For 2019, the Statement of Operations discloses an annual surplus of \$448,052 (2018-\$658,474). The annual surplus is combined with the accumulated surplus position (beginning of the year) to find the end-of-year accumulated surplus. The accumulated surplus indicates the Town has resources (financial and physical) to provide future services. At March 31, 2019, the accumulated surplus is \$51.8 million (2018-\$51.3million).

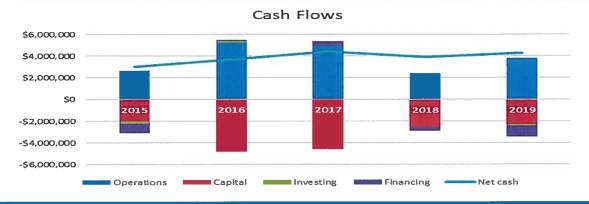


Consolidated Statement of Cash Flow (A-5)

This statement reports the change in cash and equivalents during the year and shows how the Town financed its activities and met its cash requirements for the same period. The Town generates cash by raising revenue, converting other financial assets to cash and by external borrowing. This statement helps evaluate the Town's liquidity and provides accountability for its use of cash resources. The Town's liquidity ratio for 2018 was 3.1, assessed as "low risk" in the FCI. (The Provincial Financial Condition Index threshold is above 1.5)

Cash resources are generated and consumed through operating, capital, investing and financing activities. Cash flows from *operating* indicate the Town's ability to maintain its programs and service delivery and repay loans without external sources of financing. There are no future cash flows from the investing in *capital* assets because they are used to provide programs and deliver services. Cash flows from *investing* would include investments made and realized during the year (interest and dividends), while cash flows from *financing* would include debt issued and paid during the year. The net cash position **for 2019 is \$4,261,539** (2018-\$3,913,065)— a **increase of \$348,474.** Cash held by fund is as follows:

Fund	2019	2018
General operating bank	\$538,590	
Water operating bank	19,811	
Water capital bank	93,395	\$40,629
Reserve banks		
General operating	715,793	890,176
General capital	1,261,857	1,485,449
Sanitary sewer operating	333,669	196,241
Sanitary sewer capital	110,370	220,370
Sanitary sewer depreciation	130,812	60,012
Water operating	113,620	113,620
Water capital	289,454	444,045
Water depreciation	654,168	462,523
	\$4,261,539	\$3,913,065



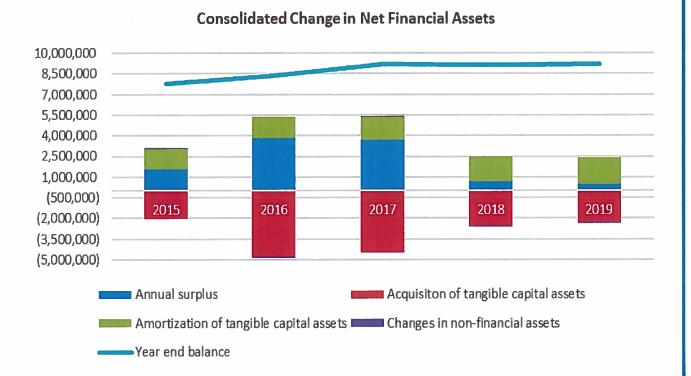
Consolidated Statement of Change in Net Financial Assets (A-6)

This page explains the difference between the Town's annual surplus reported on the Statement of Operations- \$448,052 and the increase in Net Financial Assets -\$102,703. The Net Financial Asset position is a key indicator of the Town's financial position and our ability to provide future services to residential and corporate citizens.

One important factor in this statement is the difference in the reporting of the acquisition of capital assets during the year. When calculating the annual surplus (on A-4), the Town recognizes the cost of using it assets over their useful lives (known as amortization). When calculating the change in net financial assets (on A-6), the Town recognizes the whole cost of purchasing the assets at the time the assets were acquired.

Budget figures are included on this page, and, when compared to actual figures, they show whether the Town is spending more (or less) on capital purchases than it had planned. Simply put, in the long run, overspending on capital acquisition can affect future service delivery (in debt servicing from operations) while underspending may find the Town's capital assets deteriorating.

The 2019 surplus of **\$448,052** is comprised of (1) tangible capital assets (net of amortization, disposals and write-downs) of \$ 343,216, (2) an increase in prepaid and other expenses \$2,133 and (3) the increase in net financial assets \$102,703.



Protectio

Schedule of General Operating Fund & Sanitary Sewer Area Service (A 33-34)

This report represents the Town of Kentville Operating Fund and the Sanitary Sewer Area Service. It summarizes the net revenue from operations. Transfers to-and-from own funds are not included in revenue or expenditures but are identified as "*Net transfers*". The schedule reveals a combined **operating surplus** of **\$24,805** (2018-\$148,887).

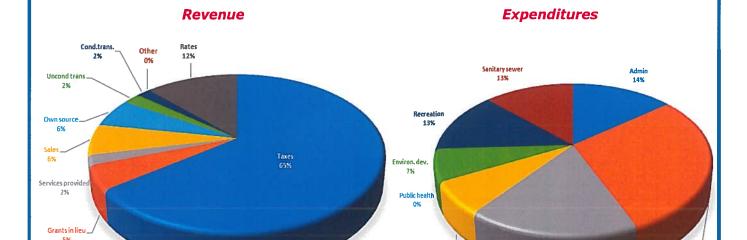
Revenue is over budget \$96,596 due to decreased Mandatory expenses for Education & Housing & wastewater rates offset by increased Sales. **Expenditures** are over budget \$312,143 due to the snow removal expenditures, increased public transit and solid waste costs along with increased wastewater expenditures.

After accounting for transfers between our own funds which includes long-term debt recovery, the annual surplus is \$24,805 (2018-\$148,887).

Separating the two above-noted entities combined on this statement, the 2019 surplus for the **Town General Operating Fund** (shown on page A-34) is **\$24,805** (2018-\$11,459), while the 2019 surplus for the **Sanitary Sewer Area Service** is **\$NIL** (2018–\$137,428. The entire 2019 surplus will be transferred to the Town's operating reserve fund, as per Provincial direction as follows: \$24,805 to the Town Operating reserve fund.

The following graphs indicate the funding sources and how the funds were spent in the Town Operating fund.

OPERATING FUND- 18/19



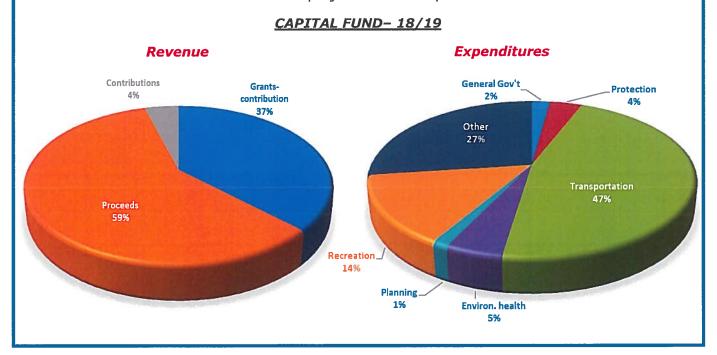
Schedule of Town of Kentville General Capital Fund (A-35)

This fund accrues the Town's tangible capital assets and related amortization along with the short and long-term borrowing obtained to partially finance these acquisitions. **Revenue** is comprised of contributions from outside sources, proceeds on sale of assets and grants from Federal & Provincial governments. **Expenditures** reflect the current investment in the Town's infrastructure—the capital assets acquired in 2018/2019. New assets totaled **\$2,037,439**, including Work-in-Progress assets. Capital projects were financed by Operations (\$85,950), various Capital Reserves (\$423,458), Contributions (\$43,700), Province of NS (\$16,025), Federal Gas Tax Reserve (\$737,318); Authorized Temporary Borrowing (\$730,988). "Properties held for sale" was written down to net realizable value in 2019 and created an expense of \$727,419.

Total expenditures in the capital fund increased from \$2.1 million in 2018 to \$2.7 million in 2019. The closing *Fund Balance* for 2019 is **\$ (1,094,791)** compared to \$(536,507) in 2018.

The Town's total ownership in its capital assets is itemized on page 19 of this report and on page A-36 of the financial statements and makes up part of the Town of Kentville Capital Fund. The Town's ownership in capital assets (\$24,679,993) plus the Fund Balance make up the Town Capital fund's accumulated surplus of **\$23,585,202** (2018-\$23,557,843).

2019 construction projects included extended development in the Kentville Business Parkstreets, storm sewer and sanitary sewer funded by *Federal Gas Tax*. Other projects included the purchase of Police and Transportation equipment, renewal of the Belcher Street sidewalk, improvements to the Visitor Information Center and new brand-messaging signage. Under Recreation, new assets include additional elements to the Skatepark and Oakdene Park. The arena renewed the ice resurfacer room and installed new LED lighting. The pool and its building received some renewals and various "Green Area" projects were completed.



Schedule of Water Operating Fund (A-37)

This page represents the Kentville Water Utility Operating Fund and summarizes the revenue and expenditures from operations along with transfers and depreciation. Transfers to-and-from our own funds are not included in revenue or expenditure but they do make up a portion of "Net transfers".

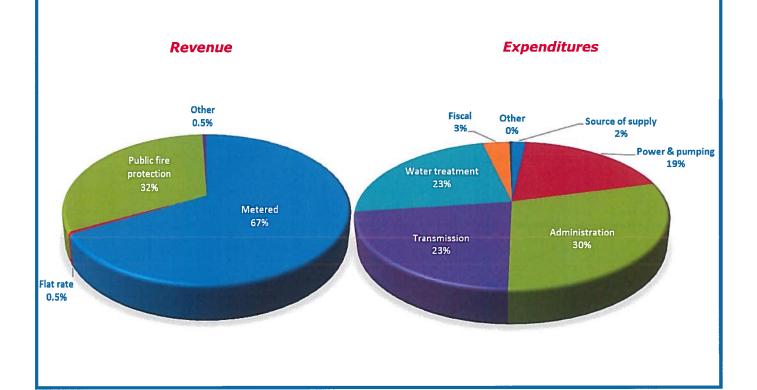
Revenue is comprised primarily of metered rates along with the public fire protection charge to the Town of Kentville and the County of Kings, which is mandated by the Nova Scotia Utility and Review Board. **Expenditures** account for the operations and maintenance of the utility and the treatment, transmission and distribution of potable water to Kentville and surrounding areas.

Net revenues are **\$935,463** (2018- \$837,049). After including transfers between our own funds and depreciation adjustments, the increase in fund balance is **\$10,200** (2018-\$46,348). Kentville Water Commission pays a dividend to the Town of Kentville Operating Fund (as the owner of the utility). The amount transferred in 2019 was \$ 100,000 (2018- \$100,000). Before this transfer, the Utility's surplus was **\$110,200**(2018-\$146,348).

The "Closing fund balance", which is equivalent to its "accumulated surplus", is \$263,522 (2018-\$253,322).

The following graphs indicate the revenue sources and how the funds were spent in the Water Utility Operating fund.

WATER OPERATING FUND-18/19



Schedule of Water Capital Fund (A-38)

The Water Utility Capital Fund records the capital acquisitions, depreciation and long-term borrowing for the Kentville Water Utility.

Revenue – There was no external funding in 2019 related to capital acquisition.

Expenditures reflect the current investment in the Utility's infrastructure - the capital assets acquired in 2018/2019. Acquisitions in 2019 totaled \$428,811. Capital projects were financed by Capital Reserve (\$108,500), Depreciation Reserve (\$109,697) and Gas Tax Reserve (\$214,483) less Cash \$3,869 (re: CWIP 2018).

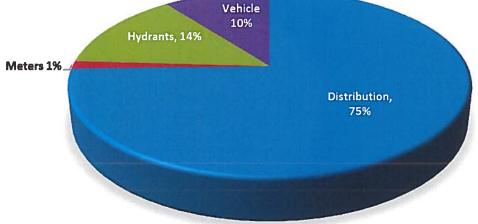
Net expenditure in the Water Utility Capital Fund decreased from \$501,624 in 2018 to \$428,811 in 2019. End of 2019, the Water Utility's Capital Fund Balance is \$ 78,102 (2018-\$74,233).

The Utility's ownership in its tangible capital assets (TCA) is itemized on page 19 of this report and on page A-39 of the financial statements and makes up part of the Water Capital Fund. The Utility's ownership in its assets is comprised of: total asset acquisitions less total depreciation, amortization and outstanding debt. The sum of the TCA and Fund Balance equates to the total accumulated surplus for the Water Capital Fund of \$11,138,709 (2018-\$10,951,456).

2019 construction projects included yearly projects such as acquisition of meters and pumps, along with expansion and up-sizing of water mains in the Kentville Business Park. The Utility also purchased a new truck.

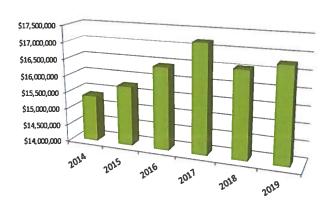






Reserve Funds (A-39 & A-40)

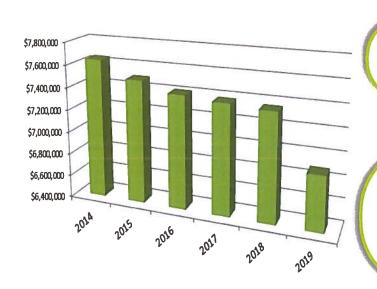
Reserve funds increased in 2019 by \$223,240 to **\$16.8 million**. The increase is due to transfers to Town Operating related to collective bargaining settlements and transfers to the Capital Fund –part of the "pay-as-you-go" financing strategy. In the long run, this program will reduce the Town's reliance on long-term debt issues. Town is committed to maintaining healthy reserve funds but, of note, the Perpetual Reserve fund follows its own set of guidelines. Some reserve funds are identified for future capital funding or for future operating purposes.



RESERVE BALANCES as at March 31, 2019 Operating:\$740,721 Capital: \$1,212,471 Perpetual: \$13,198,832 Sanitary Sewer: \$450,370 Water: \$1,175,265 TOTAL: \$16,777,659

Long-Term Debt Outstanding (Principal)

Long-Term principal debt levels decreased in 2019 by \$472,620 (see page A-13 Note 7). Below is a chart of outstanding long-term debt issues over the last six (6) years. Town Council prefers to keep its long-term borrowing in the \$1\$ million range and its average debt service ratio (DSR) between 10-12% of own-source revenue over the 5-year capital investment plan.



2019 New Debt Issued: \$916,000 Principal Repaid: \$(1,388,620)

PRINCIPAL OUTSTANDING March 31, 2019

> Town \$5,684,640 Water \$ 878,600 Sewer \$ 320,780 **TOTAL: \$6,884,020**

Operating Budget 2019/2020

The most important yearly function for a municipal government is the creation of its operating budget, which provides the roadmap for operations and service delivery for the current fiscal year. It guides the Town's directors by detailing the funding available to each department. The Town's budget team faced many challenges during the 2019/2020 budget process. The Provincial assessment **CAP** equated to **2.9%** (last year 0.9%) and provided some new revenue for 19/20 operations. Among other expenditures, joint-partners funding obligations increased in 19/20 significantly. The Municipality of Annapolis Royal opted out of Valley Waste Resource Management Authority leaving this entity struggling to right-size itself. Kentville's share has increased from 7.85% to approximately 10% (at date of writing). Kings Transit Authority is also moving through growing pains, which may require increased funding from its municipal partners. The Town's operating budget objectives included striving to hold the tax rates while preserving our high standards for service delivery.

Senior managers presented the Operating Fund budget book to Council in two meetings on May 6 and May 7, 2019. These meetings culminated in property tax rates, which were forwarded to Town Council for ratification on May 27, 2019. Because of the afore-mentioned factors, for the year 2019/2020, Council was forced to increase the **total Residential tax rate approximately** 2 cents per \$ 100. The **total Commercial rate was held** at last year's rate.

Capital Investment Plan 2019 to 2024

The Town's Capital Investment Plan encompasses 5 years. It was presented to Council of May 2, 2019, where it was approved to appear before Council on May 27, 2019. Council ratified the current year and approved the remaining 4 years in principle. The Capital Program for 2019/2020 totals \$2.4 million. Projects include infrastructure work in the Kentville Business Park, continuation of the sidewalk to the Town boundary in the west end, the purchase of various equipment for Policing, Transportation and Recreation, the continuation of the dyke on River Street (partially funded by the National Disaster Mitigation Program), the renewal of two well-travelled streets, new brand-message signage, continuation of the skatepark project with the addition of a bowl, and completion of Recreation studies from last year.

Kentville continues to be ablaze with activity! Other topics of note:

Kentville Business Community – Kentville continues to invest in its business sector by providing funding to Kentville Business Community. Part of this investment includes continuation of the Façade program. To date, 35 facades have been renewed, along with 2 murals.

Calkin Building- The new bakery opened its doors in the Spring. Other short-term tenants include the Hardware Art Gallery and the Kentville Farmer's Market (in the winter months). In January 2019, Town Council determined that it not longer wished to be in the "landlord" business and deemed the building surplus. The building has been put up for sale on the open market with a local realtor.

Kentville Bridge - Replacement of the current bridge crossing the Cornwallis River continued over the past year, with Bell and Nova Scotia Power completed adjustments to their infrastructure attached to the old bridge. Kentville hopes the new bridge will be set in place sometime this year. Kentville is responsible for financing the street approaches to the bridge, which are budgeted in the 2019/2020 Transportation capital program.

Kentville Business Park- In 2015, the Town purchased 42.1 acres of vacant land in the Kentville Business Park to actively pursue selling the land to industry and business. Since our purchase, many lots have been sold. Kentville is currently developing the remaining vacant land in the Park with roadways, water services, sanitary and storm sewer infrastructure, along with providing power to the lots (as the developer of the lands). There is a great deal of interest in the newly carved-out lots.

FW Robinson land— Since the demolition of the FW Robinson building, the vacant lot is for sale. There have been many interested inquiries. We hope the land will sell within this fiscal year.

Other Lands-The former KCA school land on School Street (now owned by Engore Developments) will eventually house a mixed-use residential community.

Chrysalis House purchased land on River Street (known as Kentville Futures). It will build a new facility, breaking sod in 2019.

And finally, many thanks go to Town Council for its support and direction over the past year. And "thank you" to the senior management team and the Town's staff for their contributions in pushing our visions forward throughout the year. I especially want to thank my co-workers in the Finance Department for their commitment to the Town of Kentville and their pride in providing excellent service delivery to our residential and corporate citizens.

Respectfully submitted,

Debra Crowell CMM CLGA

Director of Finance

June 24, 2019



Town of Kentville Management's Report

March 31, 2019

The accompanying consolidated financial statements, notes and schedules contained in the annual financial statement of the Town of Kentville are the responsibility of management. The consolidated financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles for local governments established by the Public Sector Accounting Board ("PSAB") of the Chartered Professional Accountants of Canada ("CPA"). The preparation of the consolidated financial statements necessarily includes some amounts which are based on the best estimates and judgements of management.

To assist in its responsibility, management maintains accounting, budget and other internal controls to provide reasonable assurance that transactions are appropriately authorized and accurately recorded, that assets are properly accounted for and safeguarded and that the financial records are reliable for the preparation of financial statements.

Town Council fulfils its responsibility through its budget committee and regular review of monthly financial reports. The budget committee consists of the Mayor, all Councillors, the Chief Administrative Officer and all Directors. This committee meets as necessary to deal with budgetary issues. Regular meetings of Town Council deal with all other financial matters including the receipt and approval of the annual audited financial statements.

The consolidated financial statements have been audited by the firm of Kent & Duffett. Their report to the Mayor and Town Council, stating the scope of their examination and opinion of the consolidated financial statements follows.

Mark D. Phillips

Chief Administrative Officer

Debra A. Crowell

Director of Finance

Town of Kentville Consolidated Financial Statements

March 31, 2019

Town of Kentville Consolidated Financial Statements

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H. B. Duffett Incorporated

Forse Investments Limited

(902) 678-1125 Fax (902) 678-1060 www.kentandduffett.ca

INDEPENDENT AUDITOR'S REPORT

Her Worship the Mayor and Members of Council of the Town of Kentville

Opinion

We have audited the consolidated financial statements of **The Town of Kentville** which comprise the consolidated statement of financial position as at March 31, 2019, consolidated statement of financial activities, consolidated change in net assets and consolidated cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Town are prepared, in all material respects, in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Town in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation of the financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, In preparing the financial statements, management is responsible for assessing the Town's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Town or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Town's financial reporting process.



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INDEPENDENT AUDITOR'S REPORT (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Town's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Town to cease to continue as a going

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Kentville, Nova Scotia June 24, 2019 Chartered Professional Accountants
Licensed Public Accountants
Registered Municipal Auditor

.9	2018
261,539	\$ 3,913,06
141,054	2,228,07
45,082	1,050,43
47,675	7,191,57
000,000	10,000,00
21,662	3,009,30
21,662	13,009,30
69,337	20,200,87
07,367	1,555,09
10,596	1,378,06
24,624	500,78
15,106	285,36
84,020	7,356,64
12,043	12,04
53,756	11,087,99
15,581	9,112,87
54,176	42,110,96
85,402	80,42
9,933	12,77
49,511	42,204,16
65,092	\$ 51,317,04
7	765,092

On behalf of the Town

Sandia B'Snow

Chief Administrative Officer

Town of Kentville Consolidated Statement of Operations Year Ended March 31

Year Ended March 31					2019		2018
	<u>Page</u>	_	Budget naudited		<u>Actual</u>		Actual
Revenues		ui	iauuiteu				
Taxation revenue	A-25	\$	6,696,400	\$	6,781,507	\$	6,605,724
Grants in lieu	A-25	•	516,200	•	509,468	•	522,706
Services provided	A-26		209,100		211,317		237,895
Sales of services	A-26		624,900		657,396		631,322
Other revenue from own sources	A-26		518,900		475,479		477,056
Unconditional transfers	A-26		226,800		229,684		228,391
Conditional transfers	A-26		162,100		187,858		144,072
Transfer- Federal Gas Tax			734,400		946,868		146,113
Grants			242,100		54,160		527,683
Wastewater rates			1,312,500		1,273,820		1,299,975
Water rates			1,259,200		1,274,999		1,262,962
Public fire protection			603,700		603,731		603,731
Other revenue			6,300		6,706		59,398
Interest and dividends			542,300		662,815		594,789
Capital gains			100,000		108,475		37,758
Proceeds from sale of assets			41,000		76,029		5,294
			13,795,900		14,060,312	-	13,384,869
Expenses							
General government services	A-27		1,420,800		1,439,615		1,369,931
Protective services	A-28		2,917,200		2,897,676		3,246,620
Transportation services	A-29		1,593,100		1,658,734		1,685,156
Environmental health services	A-30		644,200		674,773		631,574
Public health services	A-30		4,000		4,000		4,000
Environmental development services	A-30		648,500		667,155		628,231
Recreation and cultural services	A-31		1,323,700		1,297,817		1,267,501
Water			998,300		953,338		1,038,094
Wastewater			979,100		1,239,290		1,105,314
Net book value of tangible assets disposed					92,469		75,263
Amortization			1,814,200		1,956,747		1,795,902
Other					3,227		
			12,343,100		12,884,841		12,847,586
Annual surplus, before Other			1,452,800		1,175,471		537,283
Other							
Properties held for sale					(727,419)		121,191
Annual surplus			1,452,800		448,052		658,474
Accumulated surplus, beginning of year			51,317,000		51,317,040		50,658,566
Accumulated surplus, end of year		\$	52,769,800	\$	51,765,092	\$	51,317,040

Town of Kentville		
Consolidated Statement of Cash Flow		
March 31	2019	2018
	Actual	Antoni
Operations	<u>Actual</u>	<u>Actual</u>
•	A 440.053	ć cen 434
Annual surplus	\$ 448,052	\$ 658,474
Amortization	1,956,747	1,795,902
Changes in non-cash working capital		(40.047)
Decrease (increase) in taxes receivable	37,247	(10,917)
Decrease in other receivables	149,772	171,567
Decrease (increase) in properties held for sale	905,354	(246,211)
Increase (decrease) in payables	732,527	(231,862)
(Decrease) increase in deferred revenue- obligatory reserve fund	(476,164)	307,275
Increase (decrease) in other liabilities	29,740	(24,547)
(Increase) in non-financial assets	(2,133)	(27,699)
Cash from operating activities	3,781,142	2,391,982
Capital transactions	(0.000.400)	(2.520.020)
Acquisition of tangible capital assets	(2,392,433)	(2,620,020)
Proceeds from sale of capital assets	76,029	5,294
Loss on sale of capital assets	16,441	69,968
Cash for capital transactions	(2,299,963)	(2,544,758)
Investments		
(Increase) in investments	(112,359)	(23,326)
Financing		
(Decrease) in bank loan	(547,726)	(308,312)
Proceeds from debt issue	916,000	1,159,000
Long-term debt principal repayment	(1,388,620)	(1,181,110)
Cash from financing activities	(1,020,346)	(330,422)
Change in net cash	348,474	(506,524)
Opening, net cash	3,913,065	4,419,589
Closing, net cash	\$ 4,261,539	\$ 3,913,065

On behalf of the Town

Mayor Mayor

Chief Administrative Office

Town of Kentville			
Consolidated Statement of Change in Net Fi	nancial Assets		
March 31		2019	2018
	<u>Budget</u> unaudited	<u>Actual</u>	<u>Actual</u>
Excess revenue over expenses	\$ 1,452,800	\$ 448,052	\$ 658,474
Changes in tangible capital assets			
Acquisition of tangible capital assets Proceeds on disposal	(3,599,600)	(2,392,433) 76,029	(2,620,020) 5,294
Loss on disposal of tangible capital assets Amortization	1,814,200	16,441 1,956,747	69,968 1,795,902
(Increase) in net book value of tangible capital assets	(1,785,400)	(343,216)	(748,856)
Changes in other non-financial assets			
Acquisition of prepaid and deferred charges (net of usage)		(4,974)	(31,285)
Other		2,841	3,586
(Increase) in non-financial assets		(2,133)	(27,699)
Increase (decrease) in net financial assets	\$ (332,600)	102,703	(118,081)
Opening, net financial assets		9,112,878	9,230,959
Closing, net financial assets		\$ 9,215,581	\$ 9,112,878

Notes to the Consolidated Financial Statements

March 31, 2019

1. Status of the entity

The incorporated Town of Kentville (the "Town") is a municipal government that was incorporated in 1886 pursuant to the Municipal Government Act. The Town provides or funds municipal services such as police, public works, parks and recreation, tourism and other general government operations. The Town owns one utility, has several designated special-purpose reserves and provides funding support for other financial entities involved in fire fighting, economic development, solid waste management, public transit and library services.

2. Significant accounting policies

The consolidated financial statements of the Town of Kentville are prepared by management in accordance with Canadian Public Sector Accounting Standards for local governments, as recommended by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada. Significant aspects of the accounting policies adopted by the Town are as follows:

a) Reporting entity

The consolidated financial statements reflect the assets, liabilities, revenues, expenditures and changes in fund balances and in financial position of the reporting entity. The reporting entity is comprised of all organizations and enterprises accountable for the administration of their affairs and resources to the Town and which are owned or controlled by the Town. Interdepartmental and organizational transactions and balances are eliminated.

The financial activities of certain entities associated with the Town of Kentville are not consolidated. The Town's contributions to these entities are recorded in the Consolidated Statement of Operations. The entities that are not consolidated, along with the Town's percentage contribution, are as follows:

Kings Transit Authority (20%) (2018-20%)
Annapolis Valley Housing Authority (25%) (2018-25%)
Regional library – Annapolis Valley (5.82%) (2018-5.82%)
Annapolis Valley Regional School Board (10.52%) (2018-10.6%)
Regional sewer (40%) (2018-40%)
Valley Waste Resource Management Authority (9.95%) (2018-7.76%)

b) Basis of accounting

Revenues and expenditures are reported using the accrual basis of accounting. This basis of accounting recognizes revenues as they become available and measurable; expenses are recognized as they are incurred and measurable as a result of receipt of goods or services and/or a legal obligation to pay.

c) Government transfers

Government transfers are recognized in the financial statements as revenues in the period in which events giving rise to the transfer occur, providing the transfers are authorized, eligibility criteria have been met, and reasonable estimates can be made.

Notes to the Consolidated Financial Statements

March 31, 2019

2. Significant accounting policies (continued)

d) Fund accounting

Funds within the consolidated financial statements consist of the operating, capital and reserve funds. Transfers between funds are recorded as adjustments to the appropriate municipal fund balance.

e) Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks, bank overdrafts, short-term deposits with original maturities of three months or less. Bank borrowings are considered to be financing activities.

f) Investments

The Town of Kentville uses the cost method of accounting for its portfolio investments.

g) Non-financial assets

Non-financial assets are not available to discharge the existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations. The change in non-financial assets during the year, together with the excess of revenues over expenses, provides the change in net financial assets for the year.

h) Tangible capital assets

Tangible capital assets are recorded at cost which includes all amounts that are directly attributable to the acquisition, construction, development or betterment of the asset. Donated assets are recorded at their estimated fair market value upon acquisition and are recorded as revenue.

Interest paid on projects in progress is capitalized as part of the cost of the project. During the year, \$6,798 (2018-\$5,367) of interest costs were capitalized. The cost, less residual value, of the tangible capital asset is amortized on a straight-line basis over its useful life. Assets under construction are not amortized until the asset is put into use. Amortization is recorded as an expense commencing in the year following acquisition.

The estimated useful lives are as follows:

<u>Asset</u>	<u>Years</u>	<u>Rate</u>
Office equipment	5 years	20%
Motor vehicles	3-5 years	33%-20%
Fixed and moveable equipment	10 years	10%
Sidewalks	20 years	5%
Municipal buildings	40 years	2.5%
Other infrastructure	50 years	2.0%

Notes to the Consolidated Financial Statements

March 31, 2019

2. Significant accounting policies (continued)

i) Revenue recognition

Revenues are recognized as they are earned and measurable. Government transfers are recognized in the financial statements in the period in which the events giving rise to the transfer occur, eligibility criteria are met, and reasonable estimates of the amount can be made. Deferred revenue represents user charges and other fees which have been collected, for which the related services have yet to be provided. These amounts will be recognized as revenue in the fiscal year the services are provided.

i) Use of estimates

In preparing the Town's consolidated financial statements, management is required to make estimates and use assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

k) Valuation allowance

Uncollected receivables

The Town provides a valuation allowance for estimated losses that will be incurred in collecting receivables outstanding.

I) Interest on reserve funds

Interest on operating and capital reserve funds is recorded as income in the Town of Kentville General Operating fund with the exception of interest earned on the funds for the administration pension, which is being accumulated in that reserve, interest earned on KWC Depreciation bank, which is being accumulated in that reserve and interest earned on Federal Gas Tax funds, which is recognized by that capital reserve.

m) Financial instruments- fair values

The estimated fair value of cash and cash equivalents, receivables, inventories, bank indebtedness and payables approximates the carrying values due to the relatively short-term nature of the instruments and /or floating interest rates on the instruments. The estimated fair value of long-term debt also approximates carrying value due to interest rates that are based on the lender's rate.

n) Taxes collected for others- school board

School boards in Nova Scotia were created by the Province under provisions in the Education Act, and under Provincial statute, every municipality is required to make a mandatory contribution to its school board. The Annapolis Valley Regional Centre for Education (AVRCE) encompasses the following municipalities: Kings County, Kentville, Wolfville, Berwick and Hantsport. The total mandatory contribution is set by the Province each year.

Notes to the Consolidated Financial Statements

March 31, 2019

2. Significant accounting policies (continued)

o) Taxes collected for others-school board (continued)

The AVRCE has a unique agreement and related formulae, which determines the yearly payment by each municipal unit. Kentville's contribution in 2019 was \$1,502,640 (2018- \$1,533,487). Collection of this mandatory payment is by inclusion in the general tax levy; however, the net effect to the Town's financial results is nil, as amounts collected are forwarded to AVRCE.

p) Budget information

Budget information is presented on a basis consistent with that used for actual results.

q) Budget process

The budget amounts presented in the consolidated financial statements are based on the 2019 operating and capital budgets approved by Town Council on a cash basis. The following reconciles the approved budget to the budget amounts presented in the consolidated financial statements using the accrual basis of accounting, in accordance with Canadian public-sector standards.

2019
\$13,600
(1,814,200)
(1,089,400)
(507,400)
1,250,600
3,599,600
\$1,452,800

r) Liability for contaminated site PS3260

In June 2010, the Public Sector Accounting Board issued *PS 3260 Liability for Contaminated Sites* to establish recognition, measurement and disclosure standards for liabilities associated with the remediation of contaminated sites. The new section defines activities included in a liability for remediation, establishes when to recognize and how to measure a liability for remediation, and provides the related financial statement presentation and disclosure requirements. PS 3260 is effective for fiscal years beginning on or after April 1, 2014. The Town has determined that none of its properties meet the criteria to recognize a liability for contaminated sites, therefore it expects no impact from adoption of PS 3260.

s) Land held for sale

Land held for sale is recorded at the lower of cost and net realizable value. Cost includes amounts for land acquisition and improvements to prepare the land for sale or servicing.

Town of Kentville Notes to the Consolidated Financial Statements

March 31, 2019

3. Cash

Cash at March 31, 2019 is as follows:

	2019	2018
General operating bank	\$538,590	
Water operating bank	19,811	
Water capital bank	93,395	\$40,629
Reserve banks		
General operating	715,793	890,176
General capital	1,261,857	1,485,449
Sanitary Sewer operating	333,669	196,241
Sanitary Sewer capital	110,370	220,370
Sanitary Sewer depreciation	130,812	60,012
Water operating	113,620	113,620
Water capital	289,454	444,045
Water depreciation	654,168	462,523
	\$4,261,539	\$3,913,065

4. Receivables

			2019	2018
General Operating:				
Taxes Receivable	Current Year	Prior Years	Total	Total
Balance taxes, beginning of year		\$147,454	\$147,454	\$136,537
Current year's levy	\$9,007,431		9,007,431	8,833,697
	9,007,431	147,454	9,154,885	8,970,234
Deduct				
Current year's collection	8,823,474	146,250	8,969,724	8,753,087
Reduced taxes	74,954		74,954	69,693
	8,898,428	146,250	9,044,678	8,822,780
Balance- taxes, end of year	\$109,003	\$1,204	110,207	147,454
Sanitary sewer rates receivable			197,008	189,374
Other receivables			1,053,125	1,144,090
Total receivables General Operating		_	1,360,340	1,480,918
General Capital			104,112	164,225
Water rates and other			470,348	445,799
Special Reserves			106,254	137,131
		700	\$2,041,054	\$2,228,073

Notes to the Consolidated Financial Statements

March 31, 2019

5. Land held for sale

	Opening	Additions	Disposals at	Balance	Balance
	Balance		Cost	2019	2018
Unsold land	\$1,050,436	\$2,565	\$(180,500)	\$872,501	\$1,050,436
Allowance for loss				(727,419)	
***************************************				\$145,082	\$1,050,436

Comprised of:	2019	2018
Old KCA property		\$553,606
Kentville Business Park	\$52,882	51,099
FW Robinson land	92,200	445,731
	\$145,082	\$1,050,436

FW Robinson- When the FW Robinson land is sold, the Town will incur a loss. At March 31, 2019, any loss is not quantifiable, as the Town is actively seeking proposals on the land. A proposal has been received but no firm offer is made at this time.

Kentville Business Park- As at March 31, 2019, it is not known if the Town will incur any losses on the sale of business park lands. Construction of new infrastructure to expand the Town-owned portion of the park was slated for the 2018/2019 year. New lots have not been created, valued or sold.

6. Investments

Pursuant to revised Policy G-26, ratified by Council May 28, 2018 and the Minister for DMA on June 21, 2018 and under the guidance of the Town's Investment Committee, TD Wealth acts as custodian and fund advisor for the perpetual reserve investment fund. Investments include common shares, short-term financial instruments and long-term federal, provincial and corporate fixed-income securities.

Investments are recorded at cost. Investments in publicly traded shares are recorded at the acquisition cost plus brokerage fees. Investments in long-term bonds are recorded at cost, net of any premium or discount. Declines in market value of investments below amortized cost are considered to be temporary in nature. Management fees are paid directly to TD Wealth out of current-period investment earnings. Capital gains can remain within the fund. Realized capital gains for the year ended March 31, 2019 are \$108,475 (2018-\$37,758).

Investment instruments include:

	2019		2018
	Cost	Market	Cost
Short-term Cash and equivalents	\$1,005,913	\$995,916	\$841,114
Long-term Equity stock	3,870,916	3,909,630	3,275,253
Fixed income securities	8,244,833	8,050,164	8,892,936
	\$13,121,662	\$12,955,710	\$13,009,303

Town of Kentville Notes to the Consolidated Financial Statements

March 31, 2019

March 31, 2019		
7. Long term debt	2019	2018
Municipal Finance Corporation debenture, bearing interest from 5.75% - 5.75%, repayable in annual instalments of \$30,500 plus interest, matured in 2018		\$183,000
Municipal Finance Corporation debenture, bearing interest from 4.78% - 4.83%, repayable in annual instalments of \$60,000 plus interest, maturing in 2020	\$420,000	480,000
Municipal Finance Corporation debenture, bearing interest from 5.095%-5.095%, repayable in annual instalments of \$59,920 plus interest, matured in 2018		59,920
Municipal Finance Corporation debenture, bearing interest from 4.667%-4.889%, repayable in annual instalments of \$19,650 plus interest, maturing in 2019	19,650	39,300
Municipal Finance Corporation debenture, bearing interest from 4.124%-4.329%, repayable in annual instalments of \$95,830 plus interest, maturing in 2019	95,830	191,660
Municipal Finance Corporation debenture, bearing interest from 4.175%-4.5%, repayable in annual instalments of \$88,400 plus interest, maturing in 2020	176,800	265,200
Municipal Finance Corporation debenture, bearing interest from 3.46%-3.87%, repayable in annual instalments of \$22,420 plus interest, maturing in 2020	44,840	67,260
Municipal Finance Corporation debenture, bearing interest from 3.635%-4.221%, repayable in annual instalments of \$256,100 plus interest, maturing in 2021	768,300	1,024,400
Municipal Finance Corporation debenture, bearing interest from 2.792%-3.856%, repayable in annual instalments of \$118,560 plus interest, maturing in 2027	924,240	1,042,800
Municipal Finance Corporation debenture, bearing interest from 2.266%-2.979%, repayable in annual instalments of \$62,020 plus interest, maturing in 2023	310,100	372,120
Municipal Finance Corporation debenture, bearing interest from 2.244%-3.347%, repayable in annual instalments of \$92,500 plus interest, maturing in 2024	555,000	647,500
Municipal Finance Corporation debenture, bearing interest from 1.626%-2.786%, repayable in annual instalments of \$104,400 plus interest, maturing in 2025	730,800	835,200
Municipal Finance Corporation debenture, bearing interest from 1.599%-2.925%, repayable in annual instalments of \$109,920 plus interest, maturing in 2026	879,360	989,280
Municipal Finance Corporation debenture, bearing interest from 1.35%-2.653%, repayable in annual instalments of \$115,900 plus interest, maturing in 2027	1,043,100	1,159,000
Municipal Finance Corporation debenture, bearing interest from 2.06%-3.2995%, repayable in annual instalments of \$106,850 plus interest, maturing in 2028	916,000 \$6,884,020	\$7,356,640
	70,004,020	77,330,040

Notes to the Consolidated Financial Statements

March 31, 2019

7. Long term debt (continued)

Principal repayments during the next five years are due as follows:

	General Capital	Water Capital
2019	\$1,025,350	\$227,200
2020	\$1,209,870	\$227,200
2021	\$739,050	\$227,200
2022	\$603,650	\$106,500
2023	\$576,090	\$60,500

All long-term debt outstanding at year-end has been properly authorized by the Nova Scotia Department of Municipal Affairs.

Total interest charges for debenture debt reported on the Consolidated Statement of Operations are \$213,721 (2018-\$234,665).

Of the total charges shown above, \$173,509 (2018-\$181,333) relates to general revenues of the Town of Kentville, \$31,694 (2018-\$43,609) was recovered from the water supply operation and \$8,518 (2018-\$9,723) was recovered from the sanitary sewer operation. The amounts are included on the Consolidated Statement of Operations, classified under the appropriate functional expenditure headings.

8. Deferred revenue- obligatory reserve fund

	2019	2018
Federal Gasoline tax revenue	\$24,624	\$500,788

9. Tax sale surplus

Pursuant to the Municipal Government Act, the Town of Kentville is required to record tax sale surplus funds on the Town of Kentville Operating Fund's Statement of Financial Position for a period of 20 years.

After the expiry date, the cash will be transferred to the Town Capital Reserve fund. Of the total amount, the following will be transferred as follows:

2037-\$12,043

10. Sick pay accrual

The Town of Kentville has a sick leave policy, which entitles employees with five or more years of service to a cash payment of a percentage of their accumulated sick days, on their termination of employment. The total liability at March 31, 2019 is \$636,417 (2018-\$623,986). Of this total liability, \$603,633 (2018-\$592,006) is recorded in the Town of Kentville Operating Fund and \$32,784 (2018-\$31,980) is recorded in the Kentville Water Commission Operating Fund.

Town of Kentville Notes to the Consolidated Financial Statements

March 31, 2019 11. Tangible capital assets

Disposals	Additions Disposals
	\$64,879
	65,405
\$27,000	1,424,962 \$27,00
239,961	482,193 239,96
266,961	2,037,439 266,961
	322,983
77,080	109,697 77,080
77,080	432,680 77,080
\$344,041	\$2,470,119 \$344,04

Town of Kentville Notes to the Consolidated Financial Statements

March 31, 2019

12. Investment in capital assets

	2019	2018
Balance, beginning of year	\$34,971,573	\$33,865,976
Capital acquisitions	2,392,433	2,620,020
Debt proceeds	(1,573,488)	(1,856,889)
Repayment of debt	2,085,489	2,305,569
Properties held for sale and propane tank debt repayment	(86,190)	(91,938)
Assets disposed	(344,041)	(256,843)
Accumulated depreciation on disposal	251,571	181,580
Amortization and depreciation	(1,956,747)	(1,795,902)
	769,027	1,105,597
Balance, end of year	\$35,740,600	\$34,971,573

13. Commitments-leases

The Town of Kentville has entered into a number of long-term operating leases with varied expiry dates. The following is a compilation of leases as at March 31, 2019 and payments committed for these leases over the next five years.

	2020	2021	2022	2023	2024
	\$	\$	\$	\$	\$
John Deere- loader	12,008				
Caterpillar-backhoe	19,249	19,249	9,624		
John Deere- tractor 4066	3,858	3,858	1,608		
John Deere- mower 997Z	4,380	1,825			
John Deere- mower 1570V	5,444	2,268			
Neopost- folder	3,525	3,525	2,644		
Xerox-photocopier- TH downstairs	3,022	3,022			
Ricoh-photocopier- TH upstairs	2,428	2,428	2,428	607	
Kyocera photocopier- Police	1,988	1,988	1,988	497	
Sharp photocopier- Library	1,013	1,013	1,013	760	
Library building lease*	76,428	76,428	76,428	76,428	76,428
	133,343	115,604	95,733	78,292	76,428

^{*}The Municipality of the County of Kings and the Town of Kentville signed a funding agreement on August 19, 2016 in which the Municipality agrees to provide funding for an amount equal to half the lease cost for the Kentville Library. This agreement is in effect as long as the Kentville Library is housed in its current location.

Notes to the Consolidated Financial Statements

March 31, 2019

14. Pension plans

Two pension plans are set up for membership of all permanent employees of the Town. Contributions are shared by the Town and the members as follows: employee 7% and employer 7% of employee's pensionable earnings.

A defined contribution pension plan has been set up to conform to the Pension Benefits Act. All permanent employees belong to this plan. Sharing of contributions is as noted above for all employees other than CUPE Local 4403 members. CUPE Local 4403 members contribute 2% and the Town contributes 1.5% to this plan on behalf of CUPE Local 4403 members.

A multi-sector pension plan has been set up for the members of CUPE Local 4403. This Multi-Sector Pension Plan (MSPP) is offered through the Canadian Union of Public Employees (CUPE) and conforms to the Pension Benefits Act. CUPE employees shall contribute 5% to the MSPP and the employer shall contribute 5.5%. The Union acknowledges and agrees that under the current pension legislation, and/or regulations, the employer has no requirement to fund any deficit in the Plan but is required to contribute only that amount as required by the collective agreement in force between the parties.

During the year, on behalf of its employees, contributions were made as follows:

	Defined Contribution	MSPP
Town of Kentville	\$208,099 (2018-\$216,617)	\$48,716 (2018-\$43,899)
Kentville Water Utility	\$2,094 (2018-\$2,065)	\$7,679 (2018-\$7,570)

15. Rate of return on rate base

For the year ended March 31, 2019, the Town of Kentville Water Utility had a rate of return on rate base of 4.53% (2018–3.88%). The rate of return is calculated using the amortization approved by the Nova Scotia Utility and Review Board.

16. Contingencies

a) Meadowview Landowners' Association

The Town of Kentville has received Notice of Intended Action by members of the Meadowview Community and the Meadowview Landowners' Association. To date, no action has commenced. The likelihood and the amount of any loss are not determinable at this time.

b) Kentville Volunteer Fire Department Inc.

Inter-municipal Fire Services Agreement

On January 23, 2017, a ten-year agreement between the Town of Kentville, the Municipality of the County of Kings and the Kentville Volunteer Fire Department, Inc. was ratified detailing the obligations of the partners. This agreement is for a 10-year period encompassing March 31, 2015 to March 31, 2025.

Notes to the Consolidated Financial Statements

March 31, 2019

16. Contingencies (continued)

c) Collective agreements

The collective agreement between the Town of Kentville and Atlantic Police Association (APA) Local 107 expired on March 31, 2019. The collective agreement between the Town of Kentville and CUPE Local 4403 expired March 31, 2019. Negotiations with both unions has begun.

d) Valley Waste Resource Management Authority loan guarantees

Kentville Town Council guaranteed its share of several loans taken by Valley Waste Resource Management Authority (VWRMA). They are as follows:

Date	Principal	Share	Amount
February 27, 2012	\$528,000	7.93%	\$41,870
February 25, 2013	\$230,000	7.94%	\$18,262
May 25, 2015	\$860,000	7.74%	\$66,564
July 25, 2016	\$399,000	7.76%	\$30,944
July 24, 2017	\$1,348,265	7.84%	\$105,637
January 29, 2018	\$514,000	7.84%	\$40,272
February 20, 2018	\$187,335	7.84%	\$14,687

The Town of Kentville is required to make payments on these loans only if Valley Resource Management Authority defaults. The Minister for the Nova Scotia Department of Municipal Affairs has authorized all loan guarantees.

17. Subsequent events

On May 9, 2019, the Town of Kentville received debenture funds in the amount of \$731,400 from Nova Scotia Municipal Finance Corporation for general purposes.

18. Other matters

The total remuneration in 2019, including benefits, paid to each member of the council and the Chief Administrative Officer is as follows:

Mayor Snow	\$40,070
Andrew	22,358
Bolland	22,358
Gerrard	22,358
Maxwell	22,358
Pulsifer	23,814
Savage	23,354
Chief Administrative Officer	148,408

\$325,078

Notes to the Consolidated Financial Statements

March 31, 2019

19. Properties held for sale

Former Kings County Academy lands

In 2012, the Town assumed title of the land occupied by the former Kings County Academy school and demolished the buildings over a two-year period. In 2016, the Town assumed title of 2.6 acres on Elizabeth Avenue formerly owned by the Annapolis Valley Regional Centre for Education. These properties were combined, deemed surplus and placed for sale. On June 1, 2018, the aforementioned lands were sold to Enqore Developments Ltd. for \$190,000. The total expenditure incurred by the Town on this property equated to \$563,425. The Town incurred a loss of \$373,425 on the sale of these parcels.

Business Park lands

On December 28, 2015, the Town of Kentville purchased two lots (41.2 acres) of industrial land contained in the Kentville Business Park. The land was appraised at \$67,000 in 2014. The combined assessment at purchase was \$1,007,800. The cost of the land was \$67,000. This land is to be sold for economic development purposes.

On October 14, 2016, 3.85 acres of Business Park land were sold. The sale price was \$73,250. The net proceeds were deposited to the Town Capital Reserve for future development purposes. In December 2016, Lot TOK 3 (4.01 acres) of Business Park land was sold. The sale price was \$100,000. The net proceeds were deposited to the Town Capital Reserve for future development purposes.

In September 2017, Lot TOK 1 C [2016-2] (7.4 acres) of Business Park land was sold. The sale price was \$135,000. The payment schedule is as follows: Due on title transfer- \$90,000, fiscal 18/19- \$30,000 and fiscal 19/20- \$15,000.

On March 14, 2018, Lot 2L, Donald E. Hiltz Connector (.55 acres) of Business Park land was sold. The sale price was \$13,750. The net proceeds were deposited to the Town Capital Reserve for future development purposes.

FW Robinson land

On August 15, 2016, the Town of Kentville purchased the FW Robinson building & land at 374 Main Street. This property had been vacant and for sale for several years. The owner did not reside in Kentville and the property's condition conflicted with the new brand messaging the Town adopted in early 2016. The property was purchased for \$170,000. The 2018 assessed value of this property was \$164,200 (AAN 04777972). The Town studied the viability of keeping the building intact through environmental and structural assessments. The costs to remediate were excessive and the building was demolished in February 2018. Demolition costs were \$255,627. The property remains for sale through the Town. The 2019 assessment of this land is \$92,200.

Notes to the Consolidated Financial Statements

March 31, 2019

20. Segmented information

The Town of Kentville is a diversified municipal government institution that provides a wide range of services to its citizens. For management reporting purposes the Government's operations and activities are organized and reported by Fund. Funds were created for the purpose of recording specific activities to attain certain objectives in accordance with special regulations, restrictions or limitations. Town services are provided by departments and their activities are reported in those segments. The following departments have been separately disclosed in the segmented information along with the services they provide:

General Government services

Legislative- The Council serves as elected representatives of the Town of Kentville and collectively determines policies to be administered by Town employees, Boards and Commissions; provides the decision-making for the policy formulation and analysis process in the Town of Kentville; interprets the most important needs and aspirations of the citizens of the Town of Kentville; enhances communications between citizens and their local government in the Town of Kentville; establishes the direction and approves appropriate matters in conducting Town affairs.

General Administration provides the formulation, evaluation and implementation of Council policies, procedures and directives; recommends the establishment of policy, including the addition, deletion and modification to policy; provides continuing advice, guidance and assistance to Council and related committees and boards; ensures proper management and utilization of financial resources in a legally correct, responsible way following all guidelines as they pertain to municipal finance; provides mandatory transfer for assessment services.

Protective services

Police Protection- The Kentville Police Service is committed to building a safe community for the citizens through community partnerships, education and crime prevention, social development, excellence in service delivery, and professionalism practices by a commitment to community-based policing. Law Enforcement provides Provincial mandatory transfers for correctional services and prosecutorial services, along with bylaw enforcement. Fire Protection provides services in an emergency capacity for the Town of Kentville; responds to emergency calls - fire, accident; supplies hydrants for firefighting purposes. Emergency measures provides central contact for Emergency Measures Organization; provides protection to its citizens in emergency situations; provides control of pests and animals; ensures the safety of citizens; ensures buildings are safe structurally and comply with building code legislation and fire code legislation.

Transportation services

Common Services provides the administration and provision of engineering and works; provides services to maintain the roadway systems, the wastewater systems and street lighting; preserves and safeguards the investment made in infrastructure and equipment. Environmental Health services provide collection of solid waste and recyclables in an efficient and environmentally-friendly manner. To provide for the disposal of sewage in an environmentally acceptable manner by building and maintaining appropriate infrastructure. To ensure proper treatment of effluents as a partner in the regional sewage treatment plant.

Notes to the Consolidated Financial Statements

March 31, 2019

20. Segmented Information (continued)

Public Health and Welfare services

Public Health and Welfare provides a mandatory transfer to the Regional Housing Authority; provides support for local social programs.

Environmental Development services

Environmental Planning and Zoning administers policy and enforces codes, bylaws and regulations pertaining to use of land within the Town; administers Municipal Planning Strategy and Land Use Bylaw; provides natural resource development. **Community development** provides funding to the Regional Economic Network (REN 3), Kentville Business Community (KBC) and provides a capacity for promotion of the Town.

Recreation services

Recreation provides and facilitates quality leisure services for citizens of all ages in the Town (and County); provides the widest possible variety of constructive leisure pursuits including a pool, a splash pad, an arena, parks, walking and biking trails, passive recreation facilities; provides for cultural facilities such as a library and museum along with a mandatory transfer to the Regional Library.

Education services

Education provides the mandatory appropriations to Regional School Board for its provision of education services within the Annapolis Valley Regional Centre for Education.

Water services

The Kentville Water Utility provides the delivery of drinking water through the supply, pumping, treatment and distribution of potable water to its users.

Methodologies

Certain allocation methodologies are employed in the preparation of the segmented financial information. The General Operating Fund reports on municipal services that are funded primarily by property taxation and rates. The Kentville Water Operating Fund reports on municipal services that are funded primarily by rates.

The accounting policies used in these separate segments are consistent with those followed in the preparation of the consolidated financial statements as disclosed in Note 2. For additional information, see the Schedules to the Consolidated Statement of Financial Activities (pp. A-25 to A-32).

Notes to the Consolidated Financial Statements

March 31, 2019

21. Accumulated surplus

	2019	2018
Surpluses (deficits)	100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
General operating fund	\$Nil	\$Nil
General capital fund	(1,094,791)	(536,507)
Water operating fund	263,522	253,322
Water capital fund	78,102	74,233
Reserve funds	16,777,659	16,554,419
	16,024,492	16,345,467
Invested in tangible capital assets (net)	35,740,600	34,971,573
Total accumulated surplus	\$51,765,092	\$51,317,040

22. Kentville Water Utility – depreciation

On April 1, 2010, the Kentville Water Commission adopted *Section 3042* of the Nova Scotia Utility and Review Board Accounting Manual for Water Utilities- *Capital Asset Useful Life Guidelines*, which cites the recommended depreciation guidelines for a water utility. Kentville Water Commission applies these new depreciation rates on its newly-constructed tangible capital assets.

The rates are prescribed as follows:

Classification		Useful life	Annual Depreciation Rate
Structures	Wells	40 years	2.5%
	Pumping	50 years	2.0%
	Distribution reservoirs	75 years	1.3%
	Treatment plant	50 years	2.0%
Equipment	Pumping	10 years	10%
	Equipment	5 years	20%
Mains	Transmission/Distribution	75 years	1.3%
Meters		25 years	4.0%
Hydrants		75 years	1.3%
Services		50 years	2.0%
Services		50 years	2.0%

Notes to the Consolidated Financial Statements

March 31, 2019

23. Consolidated expenses by object

	2019	2018
Remuneration	\$4,773,037	\$5,102,388
Contracted services	809,913	751,308
Purchased goods & services from the public sector	822,078	851,972
Materials, goods, supplies and utilities	3,555,148	3,452,775
Grants and transfers to organizations	452,658	411,818
Transfers to Province	136,047	134,125
Allowance for doubtful accounts	41,747	6,395
Other expenses	1,252	859
Interest on long-term debt	213,722	234,662
Bank charges and short-term interest	26,796	30,119
Amortization, write-downs, net gains/losses	2,052,443	1,871,165
Total consolidated expenses by object	\$12,884,841	\$12,847,586

24. Amounts contributed for provincially-mandated services:

	Budget	2019	2018
Assessment services	\$88,900	\$88,899	\$89,362
Correctional & prosecutorial services	92,800	95,529	94,404
Social housing	90,000	58,041	46,308
Regional library	37,000	36,948	36,948
Education	1,556,300	1,502,640	1,533,487
	\$1,865,000	\$1,782,057	\$1,800,509

Education

Provincial statute requires that every municipality make a mandatory contribution to its centre for education. The Annapolis Valley Regional Centre for Education (AVRCE) encompasses the following municipalities: Kings County, Kentville, Wolfville, Berwick and Hantsport. The total mandatory contribution is set by the Province each year.

Assessment services

The Town is required to pay a share of the cost of operating the Property Valuation Services Corporation based on the total municipal assessment times the average of the Town's share of the Uniform Assessment and the Town's share of assessment accounts. This expense is included in general government services.

Correctional & prosecution services

Municipalities in Nova Scotia are required to make a mandatory contribution to fund the cost of correctional and prosecutorial services. The contributions are set by provincial formula and are included in protective services.

Notes to the Consolidated Financial Statements

March 31, 2019

24. Amounts contributed for provincially-mandated services (continued)

Social housing

The Town is required to pay a share of the costs of the operations of the Regional Housing Authority. This expense is included in public health services.

Regional library

The Town is required to pay a share of the costs of operations of the Annapolis Valley Regional library. This expense is included in recreation services.

25. Dispute- Town of Kentville Sanitary Sewer Area Service and the Municipality of County of Kings

The Town of Kentville and the Municipality of County of Kings disagree over the cost-sharing formula related to county residents connected to the Town's sanitary sewer area service. The disagreement encompasses the years 2014/15 to 2017/18. The amount billed by the Town for the 4 years totalled \$902,122. The Municipality paid \$316,750 for the years 2014/15 and 2015/16; however, it now claims it overpaid those years. Town and County representatives met in April 2017 to discuss the matter; however, the meeting resulted in no resolution. The Town and Municipality met again in September 2018 and, in the end, an impasse was recognized. The Town placed its best offer on the table and indicated that it would accept \$644,000 for four of the years outstanding. The Town further offered it would write off the remaining balance of \$299,909, which includes interest write offs of \$41,787. The County declined this offer. Town Council discussed the matter late in 2018 and directed staff to offer arbitration to settle the matter. Details and focus of the arbitration scope have gone back and forth between the two parties and, to date, no agreement has been reached on the scope of the arbitration process. At end of year 2019, the Town of Kentville Sanitary Sewer Area Service wrote off \$299,909, which is comprised of \$258,122 in billings and \$41,787 interest. Any further increase or reduction in the amounts due is undeterminable at March 31, 2019.

26. Contingent liability- employment litigation

The Town received notice of a Statement of Claim from legal counsel representing a former employee. The Town of Kentville has engaged Stewart McKelvey to represent the Town in this matter. The claim could be settled either in a prehearing meeting or at a hearing. At the statement date, there is no indication of a date for either option. The amount of any liability (if any) cannot be reasonably estimated.

27. Comparative figures

In some instances, comparative figures have been reclassified to conform to current year's financial statement presentation.

Town of Kentville			
Schedules to Consolidated Statement of Fina	ncial Activities		
Year Ended March 31		2019	2018
	<u>Budget</u> unaudited	<u>Actual</u>	<u>Actual</u>
TAXATION REVENUE			
Assessable property			
Residential	\$ 5,703,200	\$ 5,696,925	\$ 5,518,319
Commercial			
Commercial property	1,899,200	1,891,538	1,936,574
Resource			
Taxable assessments	38,700	•	38,940
Forest (less than 50,000 acres)	100	85	85
Other assessable property taxes	500		522
Farm property acreage	7,641,700		532
	7,641,700	7,030,017	7,494,450
Special tax agreements			
Bell Aliant- based on revenue	38,000	42,144	39,626
Business Park- based on Special Tax Legislation	629,600		645,435
	667,600	678,307	685,061
Subtotal assessable property	8,309,300	8,308,924	8,179,511
Other rates, charges and assessments			
Economic development	109,600	109,816	82,164
Special assessments- betterments	9,100		10,433
Fire area rate	165,600	165,151	146,826
Fire protection rate	414,700	414,763	414,763
Transfer to volunteer fire department- Fire area rate	(165,600) (165,151)	(146,826)
Transfer to Kentville water utility- Fire protection rate	(414,700	(414,763)	(414,763)
	118,700	118,593	92,597
Total taxation revenue levied	8,428,000	8,427,517	8,272,108
Expenditures as a reduction of tax revenue			
Appropriation to regional school board	(1,556,300) (1,502,640)	(1,533,487)
Transfer to Province, Corrections	(85,300) (85,329)	(86,589)
Deficit of Regional Housing Authority	(90,000		(46,308)
	(1,731,600		(1,666,384)
	\$ 6,696,400	\$ 6,781,507	\$ 6,605,724
GRANTS IN LIEU OF TAXES			
Federal government	\$ 398,200	\$ 391,644	\$ 402,220
Provincial government			
Provincial property	118,000	117,824	120,486
	\$ 516,200	509,468	\$ 522,706
	7 310,200	, 4 303,408	7 322,700

Town of Kentville						
Schedules to Consolidated Statement of Financial	Activities					
Year Ended March 31				2019		2018
		Budget		Actual		<u>Actual</u>
	u	naudited				
SERVICES PROVIDED TO OTHER GOVERNMENTS						
Provincial government	\$	112,700	\$	113,649	\$	111,36
Other local government		96,400		97,668		126,53
	\$	209,100	\$	211,317	\$	237,89
ALES OF SERVICES						
Administration	\$	36,500	\$	36,445	\$	38,41
Protective services		575,000		615,326		581,32
Transportation services		9,000		1,277		6,15
Recreation services		4,400		4,348		5,43
	\$	624,900	\$	657,396	\$	631,32
OTHER REVENUE FROM OWN SOURCES Licenses and permits	Ś	9,700	\$	9,430	\$	10,31
Fines	*	30,500	7	32,965	7	34,6
Rentals		432,100		385,420		378,12
Miscellaneous		46,600		47,664		53,99
	\$	518,900	\$	475,479	\$	477,05
JNCONDITIONAL TRANSFERS FROM OTHER GOVERNMENTS						
Provincial government						
Municipal Grants Act- Equalization	\$	167,800	\$	167,850	\$	167,85
NSPI- Grant in lieu of taxes		8,000		8,051		8,12
NSPI- HST offset		51,000		53,783	_	52,41
	\$	226,800	\$	229,684	\$	228,39
CONDITIONAL TRANSFERS FROM OTHER GOVERNMENTS						
Federal government						
Canada summer jobs	\$	14,300	\$	17,808	\$	4,56
Senior mentoring program		22,800		22,800		
		37,100		40,608		4,56
Provincial government						
Law enforcement		100,000		104,714		102,50
Economic development						3,93
Recreation		25,000		37,885		31,37
		125,000		142,599		137 <u>,8</u> 1
Other				4,651		1,70
		460 400		407.050		

162,100

187,858

144,072

Town of Kentville	
Schedules to Consolidated Statement of Financial Activities	

Year Ended March 31		2019	2018
	<u>Budget</u> unaudited	<u>Actual</u>	<u>Actual</u>
General government services			
Legislative			
Mayor's remuneration	\$ 38,600	\$ 40,070	\$ 37,632
Mayor's expenses	10,000	6,899	7,727
Legislative benefits	8,600	8,617	8,057
Council remuneration	133,000	136,600	129,767
Council expense	38,800	29,849	22,777
	229,000	222,035	205,960
General administration	***************************************		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Administrative and financial management Taxation	755,900	742,645	724,389
Reduced taxes (MGA, Section 69)	12,600	22,076	12,468
Reduced taxes (MGA, Section 71)	53,500	52,878	57,225
Property Valuation Services Corporation	88,900	88,899	89,362
Common services	123,100	132,521	131,888
Other general administrative services	20,000	20,380	21,109
	1,054,000	1,059,399	1,036,441
Debt charges			***************************************
Interest on long-term debt	5,600	5,568	6,131
Term loan interest			26
Debenture discount	8,000	5,325	7,359
	13,600	10,893	13,516
Valuation allowances			
Uncollectible receivables	2,200	2,921	(4,810)
Accrued liability	65,000	38,826	11,205
	67,200	41,747	6,395
Other general government services			
Conventions and travel	20,000	20,428	20,557
Liability insurance	13,000	13,010	11,930
Grants			9,729
Legal and audit	22,000	25,451	24,093
Management fees		36,318	34,726
Other	2,000	10,334	6,584
	57,000	105,541	107,619
	\$ 1,420,800	\$ 1,439,615	\$ 1,369,931

Town of Kent	tville		
Schedules to	Consolidated Statement	of Financial Activi	ties

Year Ended March 31			 2019	 2018
	u	Budget naudited	<u>Actual</u>	<u>Actual</u>
Protective services				
Police protection				
Administration	\$	575,500	\$ 588,288	\$ 622,912
Crime investigation, prevention				
and protective services		1,748,300	1,775,170	2,045,789
Training		25,000	19,806	14,941
Police station and buildings		58,200	62,232	64,391
Police automotive equipment		53,600	53,388	49,199
Other		5,800	 3,827	 2,230
		2,466,400	 2,502,711	 2,799,462
Law enforcement				
Transfer to Province- Prosecuting attorney		7,500	10,200	7,815
Legal		57,500	13,673	91,493
Other		78,400	 62,369	70,467
		143,400	 86,242	 169,775
Fire protection				
Transfer- Kentvillle Volunteer Fire Department- Operating		175,300	 174,612	 167,040
Emergency measures				
Emergency measures		31,300	27,809	17,256
Animal control		12,000	3,358	4,635
Building inspection		30,300	32,052	21,581
Fire inspection		25,000	41,864	29,286
Other		10,000	5,520	 11,090
		108,600	 110,603	 83,848
Debt charges				
Interest on long-term debt		23,500	 23,508	 26,495
	\$	2,917,200	\$ 2,897,676	\$ 3,246,620

Town of Kentville	
Schedules to Consolidated Statement of Financial Activities	S

Year Ended March 31		2019	2018
	<u>Budget</u> unaudited	Actual	<u>Actual</u>
Transportation services			
Common services			
Administration	\$ 213,200	\$ 136,523	\$ 160,603
Professional services	5,000	5,407	3,181
General equipment	270,800	286,870	294,944
Small tools and equipment	6,500	11,875	3,552
Workshops, yards, buildings	36,400	40,337	35,273
	531,900	481,012	497,553
Road transport			137,000
Roads and streets	441,800	493,453	494,617
Street lighting	152,000	153,523	152,891
Traffic services	55,000	64,454	72,673
Parking	40,300	40,644	44,557
Other road transport	5,400	3,935	9,173
Other transportation	2,100	0,000	3,2,3
Private work - other	25,000	20,339	26,962
Private work - water	71,800	74,008	83,088
	791,300	850,356	883,961
Public transit operating contribution	171,000	228,357	190,417
Public transit special contribution	14,600	14,600	13,955
·	185,600	242,957	204,372
Debt charges			
Term loan interest	700	661	1,772
Interest on long-term debt	83,600	83,748	97,498
-	84,300	84,409	99,270
	\$ 1,593,100	\$ 1,658,734	\$ 1,685,156

Town of Kentville
Schedules to Consolidated Statement of Financial Activities

Year Ended March 31		2019	2018
	<u>Budget</u> unaudited	Actual	<u>Actual</u>
Environmental health services			
Garbage and waste collection and disposal			
Garbage and waste collection	\$ 38,800	\$ 31,471	\$ 39,306
Municipal dumps	8,000	8,000	8,000
Valley Waste Resource Management Authority	593,900	635,302	584,268
Other	3,500		
	\$ 644,200	\$ 674,773	\$ 631,574
Public health services			
Other	\$ 4,000	\$ 4,000	\$ 4,000
Environmental development services			
Environmental planning and zoning			
Administration	\$ 210,700	\$ 211,114	\$ 201,360
Research and planning	2,500	3,486	2,924
Legal	2,000	27,775	2,185
Other planning and zoning	3,000	650	1,314
	218,200	243,025	207,783
Community development			
Transfers to Regional Economic Network	26,600	26,024	26,024
Transfer for economic development	84,600	84,600	82,500
Other community development	21,000	21,724	22,743
	132,200	132,348	131,267
Natural resource development	6,000	2,483	3,156
Debt charges			
Term loan interest	8,200	6,000	6,895
Interest on long-term debt	34,100	34,083	34,552
	42,300_	40,083	41,447
Other environmental development services			
Tourism and other development services	249,800	249,216	244,578
	\$ 648,500	\$ 667,155	\$ 628,231

Town of Kentville						
Schedules to Consolidated Statemer	nt of Financial	Activities	;			
Year Ended March 31				2019		2018
		lget dited		Actual		<u>Actual</u>
Recreation and cultural services						
Recreation facilities						
Administration	\$ 4	65,400	\$	447,749	\$	433,893
Swimming pool		20,100		20,920		20,332
Arena	3	41,000		329,803		353,407
Parks and playgrounds	1	.54,200		164,963		166,028
Recreation centre		35,900		38,535		32,524
Other recreation facilities		22,800		19,935		20,817
	1,0	39,400		1,021,905		1,026,996
Cultural buildings and facilities						
Library, museum and cultural		93,400		88,107		97,386
Transfer to Province- Regional Library		37,000		36,948		36,948
,		30,400		125,055		134,334
Debt charges					_	20 1,00
Term loan interest		2,400		2,392		153
Debenture interest		26,500		26,603		16,657
		28,900		28,995		16,810
Other recreational and cultural services				20,555		10,010
Recreation grants and programs		56,000		53,684		37,818
Tree maintenance		69,000		68,178		
The maintenance		.25,000		121,862	-	51,543 89,361
		23,700	\$	1,297,817	\$	1,267,501
	9 1,3	23,700	3	1,297,017	-3	1,207,501
Administration and general						
Supervision	\$	14,200	\$	14,250	\$	13,920
Meter reading		37,800		34,904		34,429
Consumer billing and accounting		23,800		23,750		23,200
Officers' and executives' salaries		18,400		18,400		19,300
Other general office salaries		22,900		22,850		22,293
General office expense		15,400		13,784		12,699
Legal		800				25
Audit		7,000		7,039		6,779
Rent		12,000		12,000		12,000
Regulatory expense		2,500		3,592		3,868
Insurance		9,900		9,934		8,762
Employee welfare		34,200		33,048		32,650
Training		6,000		4,436		5,207
Transportation		8,900		11,270		11,113
Professional studies		3,000		2,820		2,931
Miscellaneous, general expenses		14,600		11,939		13,867
	\$ 7	28 400	<u> </u>	224.016	<u> </u>	222 042

228,400

224,016

223,043

Town of Kentville	
Schedules to Consolidated Statement of Finan	cial Activities

Year Ended March 31		2019	2018	
	<u>Budget</u> unaudited	<u>Actual</u>	<u>Actual</u>	
Supply Supervision and engineering Labor Supplies and expense	\$ 8,300 7,600 1,000	\$ 6,239 6,981 3,155	\$ 9,158 6,882 1,056	
	\$ 16,900	\$ 16,375	\$ 17,096	
Pumping Supervision and engineering Labor Supplies and expense	\$ 8,400 7,600 160,100 \$ 176,100	\$ 6,239 6,981 168,752 \$ 181,972	\$ 9,158 6,882 151,427 \$ 167,467	
Purification Supervision and engineering Labor Supplies and expense	\$ 11,100 60,500 198,000 \$ 269,600	\$ 8,319 55,847 217,142 \$ 281,308	\$ 12,211 55,056 200,667 \$ 267,934	
Transmission and distribution Supervision and engineering Operation and meters Maintenance of mains Maintenance of services Maintenance of meters Maintenance of hydrants Maintenance of other distribution plant	\$ 27,800 22,700 97,000 60,000 10,000 30,000 20,000 \$ 267,500	\$ 20,798 20,942 37,384 78,432 17,045 33,542 6,833 \$ 214,976	\$ 30,528 20,646 118,296 71,321 11,009 29,312 23,377 \$ 304,489	
Other	<u> </u>	V 224,570	, 304,403	
Other Debt charges Interest on long-term debt Other debt charges	\$ 3,000 28,400 3,600	\$ 373 31,695 3,771	\$ 43,609 3,585	
Valuation allowances Allowance for uncollectibles Accrued liability	4,000 800 4,800	35,466 (1,952) 804 (1,148)	47,194 10,096 775 10,871	
	\$ 39,800	\$ 34,691	\$ 58,065	

Schedule of General Operating Fu Year Ended March 31		,	2019	2018
		<u>Budget</u> unaudited	<u>Actual</u>	<u>Actual</u>
Revenue				
Taxation revenue	A-25	\$ 6,696,400	\$ 6,781,507	\$ 6,605,724
Grants in lieu	A-25	516,200	509,468	522,706
Services provided	A-26	209,100	211,317	237,895
Sales of services	A-26	624,900	657,396	631,322
Other revenue from own sources	A-26	518,900	475,479	477,056
Interest		107,300	143,742	119,678
Unconditional transfers	A-26	226,800	229,684	228,391
Conditional transfers	A-26	162,100	187,858	144,072
Rates		1,312,500	1,273,820	1,299,975
Other		1,200	1,725	1,100
		10,375,400	10,471,996	10,267,919
Expenditures				
General government services		1,420,800	1,403,297	1,335,205
Protective services	A-28	2,917,200	2,897,676	3,246,620
Transportation services	A-29	1,593,100	1,658,734	1,685,156
Environmental health services	A-30	644,200	674.773	631,574
Public health services	A-30	4,000	4,000	4,000
Environmental development services	A-30	648,500	667,155	628,231
Recreation and cultural services	A-31	1,323,700	1,297,817	1,267,501
Wastewater		_,,	_,,	_/
Administration		122,700	348,517	188,632
Wastewater maintenance		71,400	50,022	64,710
Pumping stations		48,500	92,072	48,053
Treatment		728,000	740,162	793,105
Other		8,500	8,518	10,815
Other		9,530,600	9,842,743	9,903,602
			3,042,743	3,303,002
Net revenues		844,800	629,253	364,317
Net transfers		(841,400)	(604,448)	(215,430)
Change in operating surplus		\$ 3,400	24,805	148,887
Opening fund balance			Nil	Nil
Current year surplus transferred to reserve	rve funds		(24,805)	(148,887)
Ending surplus			\$ Nil	\$ Nil

Town of Kentville Schedule of General Operating Fund and Sanitary Sewer Area Service						
Year Ended March 31		2019	2018			
		Actual		<u>Actual</u>		
Change in operating surplus (page A-33)	\$	24,805	\$	148,887		
Ending surplus, General Operating	\$	24,805	\$	11,459		
Ending surplus, Sanitary Sewer Area Service (restricted)		Nil		137,428		
Combined ending surplus, before transfers	\$	24,805	\$	148,887		

Town of Kentville			
Schedule of General Capital Fund			
Year Ended March 31		2019	2018
	<u>Budget</u> unaudited	Actual	Actual
Revenue			
Grants - contribution	\$ 198,800	\$ 48,525	\$ 167,051
Capital contribution	43,300	5,635	314,376
Proceeds on sale	41,000	76,029	5,294
	283,100	130,189	486,721
Expenditures			
General government service	101,700	58,315	186,457
Protective services	117,400	102,016	18,675
Transportation services	1,903,600	1,249,933	557,572
Environmental health services	195,000	130,664	88,088
Environmental development services	198,500	36,696	69,938
Recreation and cultural services	497,400	385,998	1,197,666
Write down- properties held for sale		727,419	
	3,013,600	2,691,041	2,118,396
Net (expenditure)	(2,730,500)	(2,560,852)	(1,631,675)
Issue of debt	1,089,400	1,420,988	1,856,889
Repayment of debt	(1,023,400)	(1,705,789)	(2,078,368)
Recoveries		86,190	91,938
Net transfers	2,664,500	2,201,179	1,922,654
Change in fund balance	\$ Nil	(558,284)	161,438
Opening fund balance		(536,507)	(697,945)
Closing fund balance		\$ (1,094,791)	\$ (536,507)

Town of Kentville		· -				
Schedule of General Capital Fund Investment in Capital Assets						
Year Ended March 31	2019	2018				
	<u>Actual</u>	<u>Actual</u>				
Tangible capital assets	\$ 52,294,905	\$ 50,598,244				
Accumulated amortization	(21,779,936)	(20,470,307)				
Outstanding debt and loans	(6,908,360)	(7,284,301)				
Properties held for sale debt and loans Propane tank debenture	511,452 561,033	648,643				
Propane tank dependare	561,932 (27,614,912)	602,071 (26,503,894)				
Investment in capital assets	24,679,993	24,094,350				
Fund balance	(1,094,791)	(536,507)				
	\$ 23,585,202	\$ 23,557,843				

Town of Kentville				
Schedule of Water Operating Fund				
Year Ended March 31		2019	2018	
	<u>Budget</u> unaudited	Actual	<u>Actual</u>	
Revenue				
Metered	\$ 1,250,000	\$ 1,265,281	\$ 1,253,639	
Flat rate	9,200	9,718	9,323	
Public fire protection	603,700	603,731	603,731	
Other	10,100	10,071	8,450	
	1,873,000	1,888,801	1,875,143	
Expenditures Source of supply Power and pumping Water treatment Transmission and distribution Administration and general Fiscal Other	16,900 176,100 269,600 267,500 228,400 28,400 11,400	16,375 181,972 281,308 214,976 224,016 31,695 2,996	17,096 167,467 267,934 304,489 223,043 43,609 14,456	
Net revenues	874,700	935,463	837,049	
Net transfers and depreciation	(864,500)	(925,263)	(790,701)	
Change in fund balance	\$ 10,200	10,200	46,348	
Opening fund balance Closing fund balance	<u> </u>	253,322 \$ 263,522	206,974 \$ 253,322	

Change in fund balance	\$ 10,200	\$ 46,348
Add: transfer, accumulated surplus	100,000	 100,000
Excess revenue	\$ 110,200	\$ 146,348

Town of Kentville		<u>-</u>	
Schedule of Water Capital Fund			
Year Ended March 31		2019	2018
	<u>Budget</u> unaudited	Actual	<u>Actual</u>
Expenditures			
Capital expenditures	\$ 586,000	\$ 428,811	\$ 501,624
Net (expenditure)	(586,000)	(428,811)	(501,624)
Issue of debt		152,500	
Repayment of debt	(227,200)	(379,700)	(227,200)
Net transfers	813,200	659,880	724,955
Change in fund balance	\$ Nil	3,869	(3,869)
Opening fund balance		74,233	78,102
Closing fund balance		\$ 78,102	\$ 74,233

Town of Kentville Schedule of Water Capital Fund Investment in Capital As	eate	
Year Ended March 31	2019	2018
	<u>Actual</u>	<u>Actual</u>
Tangible capital assets	\$ 18,551,195	\$ 18,199,464
Accumulated amortization and depreciation Outstanding debt	(6,611,987) (878,601) (7,490,588)	(6,216,441) (1,105,800) (7,322,241)
Investment in capital assets	11,060,607	10,877,223
Fund balance	78,102	74,233
	\$ 11,138,709	\$ 10,951,456

Reserve Funds Statement of Financial Position Year Ended March 31 General	ion									
rided March 31 Oil Cial Assets vables trments (Note 6)										
cial Assets \$ vables				2019						2018
cial Assets \$ vables	General			Sanitary Sewer			Water			
cial Assets \$ vables tments (Note 6)	Capital	Perpetual	Operating	Capital	Depreciation	Operating	Capital	Depreciation	Total	Actual
vables										
24,928 740,721 740,721	\$ 758,192,	1,005,912	\$ 333,669 \$	\$ 110,370 \$	130,812	\$ 113,620 \$	•••	9	4	\$ 4,713,550
740,721	21,532	83,394				57,000	65,995	1,205	254,054	286,907
740.721	1,283,389	1,089,306	333,669	110,370	130,812	170,620	355,449	655,373	4,869,709	5,000,457
		12,115,750						i	12,115,750	12,168,189
	1,283,389	13,205,056	333,669	110,370	130,812	170,620	355,449	655,373	16,985,459	17,168,646
Liabilities										
Payables	46,294	6,224	124,481					6,177	183,176	113,439
Deferred revenue	24,624								24,624	500,788
	70,918	6,224	124,481				'	6,177	207,800	614,227
NET FINANCIAL ASSETS 740,721	1,212,471	13,198,832	209,188	110,370	130,812	170,620	355,449	649,196	16,777,659	16,554,419
		:								
EIND BALANCES \$ 740 721 \$ 1 212 471 \$ 13 198 837	212 471 \$	13 198 837	\$ 209 188 \$	4 110 370 ¢	130 812	4 170,620	170 670 6 355 449 6		640 106 \$ 16 777 650	\$ 16 554 410
	× - 11(7777	300000000			ı		OFFICE OF THE PERSON OF THE PE		5 40,11,100 ¢	בדהינירים ל

See accompanying notes to the consolidated financial statements

Town of Kentville												
Schedule of Reserve Funds	qs											
Year Ended March 31						2019						2018
			General		8	Sanitary Sewer	-		Water			
	<u>Budget</u> unaudited	Operating	Capital	Perpetual	Operating	Capital	Depreciation	Operating	Capital	Depreciation	Total	Actual
Revenue Transfer - Federal Gas Tax Capital contribution	\$ 734,400		\$ 946,868								\$ 946,868	\$ 146,113
Interest/dividends Capital gains	430,000	\$ 1,288	4,932	\$ 496,052 108,475						\$ 11,711	513,983 108,475	40,230 470,273 37,758
	1,264,400	1,288	951,800	604,527						11,711	1,569,326	876,277
Expenditures Administration Other			, ,	36,318 3,227 39,545						1 1	36,318 3,227 39,545	34,726
Net revenues	1,264,400	1,288	951,800	564,982						11,711	1,529,781	841,551
Net transfers	(1,264,400)	(162,295)	(726,440)	(467,047)	\$ (124,482) \$ (110,000) \$	\$ (110,000)	\$ 70,800	\$ 57,000 \$	\$ (42,503)	198,426	(1,306,541)	(1,492,591)
Change in fund balance	S Nil	(161,007)	225,360	97,935	(124,482)	(110,000)	70,800	57,000	(42,503)	210,137	223,240	(651,040)
Opening fund balance		901,728	987,111	13,100,897	333,670	220,370	60,012	113,620	397,952	439,059	16,554,419	17,205,459
Closing fund balance		\$ 740,721	740,721 \$ 1,212,471	\$ 13,198,832	\$ 209,188 \$	\$ 110,370 \$	\$ 130,812	\$ 170,620	\$ 355,449	\$ 649,196	\$ 16,777,659	\$ 16,554,419

See accompanying notes to the consolidated financial statements

Town of Kentville Schedule to the Consolidated Financial Statements- Segmented Information For the year ended March 31, 2019

	General Government	Protective T services	Transportation services	Environmental health services	Public health services	Planning & development	Recreation & culture	Water	Wastewater services	Total
Revenues										
Taxation revenue	\$ 6,781,507								₩.	6,781,507
Grants in lieu	509,468									509,468
Services provided	\$	113,649 \$	17				\$ 77,093			211,317
Sales of services	36,444	615,327	1,277				4,348			962'299
Other revenue from own sources	76,862	40,598	6,000			\$ 17,729	334,290			475,479
Unconditional transfers	229,684									229,684
Conditional transfers		129,716					58,142			187,858
Transfer - Federal Gas Tax	946,868									946,868
Grants	54,160									54,160
Wastewater rates								\$	1,273,820	1,273,820
Water rates								\$ 1,274,999		1,274,999
Public fire protection								603,731		603,731
Other revenue								4,981	1,725	6,706
Interest and dividends	653,971							5,090	3,754	662,815
Capital gains	108,475									108,475
Proceeds from sale of assets		21,700	54,329							76,029
	9,397,439	920,990	82,181			17,729	473,873	1,888,801	1,279,299	14,060,312
Expenses										
Salaries, wages and benefits	795,612	2,090,930	407,307	\$ 24,360		325,053	733,534	279,549	116,692	4,773,037
Contracted services		174,612		635,301						809,913
Purchase of services from public sector		73,916		8,000					740,162	822,078
Materials, goods supplies and utilities	418,862	524,510	924,061	7,112		186,398	483,216	637,071	373,918	3,555,148
Grants and transfers to organizations	74,954		242,957		\$ 4,000	115,624	15,123			452,658
Transfers to Province	88,899	10,200					36,948			136,047
Allowances for uncollectibles	41,747									41,747
Other expenses								1,252		1,252
interest on long-term debt	5,568	23,508	83,748			34,083	26,603	31,694	8,518	213,722
Bank charges and short term interest	13,972		199			6,000	2,392	3,771		26,796
Amortization, depreciation, write downs, net gains (losses)	112,963	86,734	886,640			31,477	324,500	472,625	137,504	2,052,443
	1,552,577	2,984,410	2,545,374	674,773	4,000	698,635	1,622,316	1,425,962	1,376,794	12,884,841
Excess (deficiency) of revenue over expenses, before Other	7,844,862	(2,063,420)	(2,463,193)	(674,773)	(4,000)	(906'089)	(1,148,443)	462,839	(97,495)	1,175,471
Other						3				
Properties held for sale				i		(/2/,419)				(/7/,419)
Excess (deficiency) of revenue over expenses	\$ 7,844,862 \$	(2,063,420) \$	(2,463,193) \$	\$ (674,773) \$	(4,000)	\$ (1,408,325) \$	(1,148,443)	\$ 462,839 \$	(97,495)	448,052

See accompanying notes to the consolidated financial statements

Town of Kentville Schedule to the Consolidated Financial Statements- Segmented Information For the year ended March 31, 2018

	General	Protective	Transportation	Environmental	Public health	Planning &	Recreation &	Water	Wastewater	Total
Revenues										
Taxation revenue	\$ 6,605,724								\$	6,605,724
Grants in lieu	522,706									522,706
Services provided	\$		7				\$ 106,481			237,895
Sales of services	38,412	581,327	6,148				5,435			631,322
Other revenue from own sources	71,164	47,111	9,000			\$ 17,900	334,881			477,056
Unconditional transfers	228,391									228,391
Conditional transfers		102,500	3,938				37,634			144,072
Transfer - Federal Gas Tax	146,113									146,113
Grants	481,427						46,256			527,683
Wastewater rates								0,	\$ 1,299,975	1,299,975
Water rates								\$ 1,262,962		1,262,962
Public fire protection								603,731		603,731
Other revenue			54,686					3,612	1,100	59,398
Interest and dividends	585,626		•					4,838	4,325	594,789
Capital gains	37,758									37,758
Proceeds from sale of assets			086						4,314	5,294
	8,717,321	842,303	91,801			17,900	530,687	1,875,143	1,309,714	13,384,869
Expenses										
Salaries, wages and benefits	780'622	2,391,901	462,304	\$ 32,035		314,115	708,562	296,315	118,069	5,102,388
Contracted services		167,040		584,268						751,308
Purchase of services from public sector		20,867		8,000					793,105	851,972
Materials, goods supplies and utilities	392,913	602,503	919,211	7,271		160,145	493,680	693,726	183,326	3,452,775
Grants and transfers to organizations	79,422		204,372		\$ 4,000	112,524	11,500			411,818
Transfers to Province	89,362	7,815					36,948			134,125
Allowances for uncollectibles	6,395									6,395
Other expenses								829		829
interest on long-term debt	6,131	26,494	97,497			34,552	16,657	43,608	9,723	234,662
Bank charges and short term interest	16,620		1,772			6,895	153	3,586	1,093	30,119
Amortization, depreciation, write downs, net gains (losses)	112,054	99,612	817,828			24,696	263,973	427,900	125,102	1,871,165
	1,481,984	3,346,232	2,502,984	631,574	4,000	652,927	1,531,473	1,465,994	1,230,418	12,847,586
Excess (deficiency) of revenue over expenses, before Other	7,235,337	(2,503,929)	(2,411,183)	(631,574)	(4,000)	(635,027)	(1,000,786)	409,149	79,296	537,283
Other										
Properties held for sale		:				121,191				121,191
Excess (deficiency) of revenue over expenses	\$ 7,235,337 \$	\$ (2,503,929) \$	(2,411,183) \$	\$ (631,574) \$	\$ (4,000) \$	\$ (513,836) \$	\$ (1,000,786) \$	\$ 409,149 \$	\$ 967'62	658,474

See accompanying notes to the consolidated financial statements

Town of Kentville Water Utility Non-consolidated Financial Statements

March 31, 2019

Town of Kentville Water Utility Non-consolidated Financial Statements

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Incorporated partners
H. B. Duffett Incorporated
Forse Investments Limited

(902) 678-1125 Fax (902) 678-1060 www.kentandduffett.ca

AUDITOR'S REPORT ON SUPPLEMENTAL FINANCIAL STATEMENTS

Members of Town Council
Town of Kentville

Our audit of the Town of Kentville for the year ended March 31, 2019 was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplemental Financial Statements of the Town of Kentville Water Utility are presented for purposes of additional information and are not a required part of the audited financial statements.

This information has been extracted from the accounts of the Town of Kentville for the year ended March 31, 2019 and has not been subjected to auditing procedures designed specifically to express an audit opinion on the results of the Kentville Water Utility. As such, no audit opinion is expressed thereon. This supplemental information has been prepared to assist the Town of Kentville Water Utility to comply with the financial reporting provisions of the Nova Scotia Utility and Review Board and may not be suitable for other purposes.

Kent & Duffat

Kentville, Nova Scotia June 24, 2019 Chartered Professional Accountants Licensed Professional Accountants Registered Municipal Auditor

Town of Kentville		
Water Utility Operating Fund		
Statement of Financial Position		
March 31	 2019	2018
Assets		
Cash and cash equivalents	\$ 19,811	
Receivables		
Rates (less: allowance for doubtful accounts \$4,215; 2018- \$8,581)	228,775	\$ 222,462
Other (less: allowance for doubtful accounts \$12,000; 2018- \$12,000) Due from own funds and agencies (Note 1)	241,573	223,337
Depreciation reserve	6,177	4,539
Prepaid expense	 10,719	13,560
	\$ 507,055	\$ 463,898
Liabilities		
Payables and accruals		
Bank indebtedness		\$ 80,426
Trade	\$ 39,862	44,786
Due to own funds and agencies (Note 1)		
Water operating reserve	57,000	
Water capital reserve	65,995	
General operating fund, Town of Kentville	35,875	41,458
Customers' deposits	12,017	11,926
Accrued liability (Note 6)	 32,784	31,980
	 243,533	210,576
Surplus		
Surplus	 263,522	 253,322
	\$ 507,055	\$ 463,898

Sandia Lysnou Mayor
Town CLERI

Town of Kentville Water Utility Operating Fund Statement of Financial Activities

March 31		2019	2018
	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
	unaudited		
Operating revenue			
Metered	\$ 1,250,000	\$ 1,265,281	\$ 1,253,639
Public fire protection	603,700	603,731	603,731
Sprinkler service	9,200	9,718	9,323
Other operating revenue	5,000_	5,090	4,837
	1,867,900	1,883,820	1,871,530
Operating expenditure			
Source of supply (B-13)	16,900	16,375	17,096
Power and pumping (B-13)	176,100	181,972	167,466
Water treatment (B-13)	269,600	281,309	267,934
Transmission and distribution (B-14)	267,500	214,976	304,488
Transportation	8,900	11,270	11,113
Administration and general (B-14)	224,300	211,521	222,716
Depreciation	314,300	308,123	296,561
Taxes	167,000	166,945	166,940
	1,444,600	1,392,491	1,454,314
Net operating profit	423,300	491,329	417,216
Non-operating revenue			
Other	5,100_	4,981	3,612
Non-operating expenditure			
Debt charges			
Principal	227,200	227,200	227,200
Interest	28,400	31,694	43,609
Debenture discount	3,600	3,771	3,585
Private work	3,000	374	
Interest on customers' deposits		76	85
Capital from revenue	26,000		
Transfer to Water operating reserve		57,000	
Transfer to Water capital reserve	30,000	65,995	
Dividend to owner	100,000	100,000	100,000
	418,200	486,110	374,479
Excess revenue	\$ 10,200	10,200	46,349
Surplus, beginning of year		253,322	206,973
Surplus, end of year		\$ 263,522	\$ 253,322

Town of Kentville
Water Utility Capital Fund
Statement of Financial Position
March 21

March 31	****	2019		2018
Assets				
Cash and cash equivalents				
Cash	\$	93,395	\$	40,628
Depreciation funds	*	654,168	Ÿ	-
Receivables		054,108		462,523
Other		1,205		638
Due from own funds and agencies (Note 1)		1,205		036
Water Utility capital reserve fund				46,093
Depreciation reserve fund				19,563
General operating fund, Town of Kentville				1,755
Utility plant in service (B- 7)		18,551,195		18,195,595
Construction work in progress		,,		3,869
	\$	19,299,963	\$	18,770,664
Liabilities				
Payables and accruals				
Trade	\$	15,294	\$	32,242
Due to other funds and agencies (Note 1)				
Water Utility operating fund		6,177		4,539
Water Utility capital fund				19,563
General capital fund, Town of Kentville				1,564
Term debt (Note 3)				
Debentures issued (B-15)				
Debentures issued to Provincial government or its agencies				
Municipal Finance Corporation		878,600		1,105,800
Accumulated depreciation (Note 5)		5,429,943		5,165,736
		6,330,014		6,329,444
Equity				
Investment in capital assets		12,242,651		11,927,928
Fund balance-Water general capital		78,102		74,233
0	-	12,320,753		12,002,161
Fund balance- Water depreciation		649,196		439,059
•		12,969,949		12,441,220
	\$	19,299,963	\$	18,770,664

Janduas Snow Mayor

Town Clerk

Town of Kentville Water Utility Capital Fund Statement of Financial Activities

March 31		2019	2018
	<u>Budget</u> unaudited	Actual	Actual
Expenditure Capital expenditures Construction work in progress	\$ 586,000	\$ 432,680 (3,869) 428,811	\$ 497,755 3,869 501,624
Net (expenditure)	(586,000)	(428,811)	(501,624)
Financing and transfers Issue of debt Repayment of debt Transfers from own funds and agencies	(227,200) 813,200 586,000	152,500 (379,700) 659,880 432,680	(227,200) 724,955 497,755
Change in fund balance	\$ Nil	3,869	(3,869)
Beginning fund balance		74,233	78,102
Ending fund balance		\$ 78,102	\$ 74,233

Town of Kentville Water Utility Capital Fund Statement of Investment in Capital Assets March 31 Balance, beginning of period Add: Term debt retired- debenture principal Depreciation funds Tend 109,697 Tend 109,697 Tend 109,697

Capital reserve funds	108,500	46,093
Gas Tax reserve	214,483	
	659,880	724,955
Less:		
Net book value of pump disposal	33,165	
Depreciation of tangible capital assets	308,123	296,561
	341,288	296,561

Town of Kentville	
Water Utility Capital Fund	
Schedule of Utility Plant and Equipment	t

March 31	2019	2018		
angible plant				
Land and land rights				
Source of supply land	\$ 51,019	\$ 51,019		
Transmission land	74,391	74,391		
Transmission land- right-of-way	19,251	19,251		
· .	144,661	144,661		
tructure and improvements				
Source of supply				
Collecting and impounding reservoirs- dam	53,275	53,275		
Wells	1,195,834	1,195,834		
Other water source structure	5,500	5,500		
Power and pumping	260,947	260,947		
Water treatment	394,186	394,186		
Distribution reservoirs and standpipes	122,335	122,335		
Water tank- Prospect Avenue	951,989	951,989		
Water tank- Belcher Street - 2	859,338	859,338		
Water tank- Chester Ave	697,784	697,784		
Water tank- Industrial park	343,781	343,781		
·	4,884,969	4,884,969		
quipment				
Electric pumping	190,185	190,185		
Motor operated tools and equipment	29,747	29,747		
Small tools and work equipment	57,030	57,030		
Digital mapping	12,105	12,105		
Control and monitoring equipment	376,159	376,159		
Vehicles	142,017	97,534		
Generator	46,668	46,668		
	853,911	809,428		
Water treatment	236,116	236,116		
<i>f</i> lains				
Transmission	1,851,270	1,851,270		
Distribution	<u>8,795,529</u>	8,472,546		
	10,646,799	10,323,816		
	225.000	205 200		
ervices	385,898	385,898		
Meters	470,812	470,812		
oftware/computers	48,422	48,422		
Meter conversion	315,417	309,631		
ydrants	391,654	391,654		
umps	160,246	177,898		
Other	12,290	12,290		
	\$ 18,551,195	\$ 18,195,595		
	-	 		

Town of Kentville Water Utility Reserve Funds Statement of Financial Position

March 31				2019	2018	
	<u>o</u>	KWC perating	KWC Capital	Total	Total	
Assets						
Cash	\$	113,620	\$ 289,452	\$ 403,072	\$ 557,665	
Due from Water operating		57,000	65,995	 122,995		
		170,620	 355,447	526,067	557,665	
Liabilities						
Due to Water operating					 46,093	
	\$	170,620	\$ 355,447	\$ 526,067	\$ 511,572	
Reserves	\$	170,620	\$ 355,447	\$ 526,067	\$ 511,572	

Town of Kentville
Water Utility Reserve Funds
Statement of Financial Activities
March 31

Statement of Financi March 31	ial Activities		2019	2018		
	KWC Operating	KWC <u>Capital</u>	<u>Total</u>	<u>Total</u>		
Opening Balance	\$ 113,620	\$ 397,952	\$ 511,572	\$ 557,665		
Additions Water operating	57,000	65,995	122,995			
Deductions Water capital		108,500	108,500	46,093		
Closing Balance	\$ 170,620	\$ 355,447	\$ 526,067	\$ 511,572		

March 31, 2019

1. Significant accounting policies

These financial statements have been prepared to conform in all material respects to the accounting principles for Nova Scotia water utilities by the Nova Scotia Utility and Review Board.

a) Non consolidation

Non-consolidated financial statements of the Town of Kentville Water Utility are prepared by management in accordance with Canadian generally accepted accounting principles for local governments and the Water Utility Accounting and Reporting handbook of the Nova Scotia Utility and Review Board, as required under Section 4000. Significant aspects of the accounting policies adopted by the Town of Kentville Water Utility are as follows:

b) Reporting entity

The non-consolidated financial statements reflect the assets, liabilities, revenues, expenditures and changes in fund balances and financial position of the reporting entity.

c) Basis of accounting

Revenues and expenditures are reported using the accrual basis of accounting. This basis of accounting recognizes revenues as they become available and measurable; expenditures are recognized as they are incurred and measurable as a result of receipt of goods or services and the creation of a legal obligation to pay.

d) Due to/from own funds and agencies

The Water Utility carries inter-fund balances of costs incurred on behalf of the Water Utility. The Water Utility intends to repay all due to/from balances by the date of its next year-end, March 31, 2020.

e) Valuation allowance

Uncollected rates

The Town of Kentville Water Utility provides a valuation allowance for estimated losses that will be incurred in collecting receivables outstanding.

f) Capital assets

Capital assets are reported as expenditures in the period they are acquired. Capital assets and projects in progress are recorded at the utility's cost except for donated assets which are recorded at fair market value when obtained. Interest incurred during construction on significant water capital projects is capitalized. Interest is not calculated for projects temporarily funded from operations. Capital assets are depreciated at rates prescribed by the Nova Scotia Utility and Review Board.

March 31, 2019

1. Significant accounting policies (continued)

g) Interest on reserve funds

Interest on operating and capital reserve funds is recorded as income in the Town of Kentville General Operating fund. Interest earned on depreciation funds is recorded in that fund, as required by the Nova Scotia Utility and Review Board.

h) Allocation of municipal costs to Water Utility funds

Where identifiable, costs incurred by the Town of Kentville General Operating fund on behalf of the Water Utility are charged to the utility funds. Salary and wage related costs are allocated in proportion to time spent performing functions on behalf of the Water Utility. Interest is not calculated and recorded on monthly balances due between Water Utility funds and other funds.

i) Debenture discount

Significant debenture discounts are amortized over the term of the associated debt. To March 31, 2019, four debenture discounts have been treated in this fashion. Issue May 29, 2011 has three years remaining, issue May 15, 2012 has four years remaining, issue June 5, 2014 has six years remaining and issue May 30, 2018 has four years remaining.

j) Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks, bank overdrafts, short-term deposits with original maturities of three months or less. Bank borrowings are considered to be financing activities.

k) Use of estimates

In preparing the Town of Kentville Water Utility's financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

I) Financial instruments

Fair values

The estimated fair value of cash and cash equivalents, receivables, inventories, bank indebtedness and payables approximates carrying values due to the relatively short term nature of the instruments and /or floating interest rates on the instruments. The estimated fair value of long-term debt also approximates carrying value due to interest rates that are based on the lender's rate.

March 31, 2019

2. Asset valuation allowances

Rates	<u>2019</u>	<u> 2018</u>
Balance, beginning of year Add: provision for the year	\$8,581	\$4,485 4,096
Less: write-offs provision for the year	2,414 <u>1,952</u>	
Balance, end of year	\$4,215	\$8,581
Other Balance, beginning of year Add: provision for the year	<u>2019</u> \$12,000	2018 \$6,000 <u>6,000</u>
Balance, end of year	<u>\$12,000</u>	\$12,000

3. Long term debt

Principal repayments during the next five years are due as follows:

	<u>Water Capital</u>
2019	\$227,200
2020	\$227,200
2021	\$227,200
2022	\$106,500
2023	\$60,500

All long-term debt outstanding at year-end has been properly authorized by Nova Scotia Department of Municipal Affairs.

4. Depreciation reserve bank account

	Balance, beginning of year Add: depreciation transfer interest Less: funds used current & prior year's projects	2019 \$462,523 309,761 11,144 129,260	2018 \$591,618 295,659 7,812 432,566
	Balance, at end of year	<u>\$654,168</u>	<u>\$462,523</u>
5.	Accumulated allowance for depreciation		
	Balance, beginning of year Add: current year's depreciation Less: accumulated depreciation on disposals	<u>2019</u> \$5,165,736 308,123 <u>43,916</u>	2018 \$4,869,174 296,562 ———
	Balance, at end of year	<u>\$5,429,943</u>	\$5,165,736

March 31, 2019

6. Sick pay accrual

The Town of Kentville Water Utility has a sick leave policy, which entitles employees with five or more years of service to a cash payment of a percentage of their accumulated sick days, on their termination of employment. The total liability at March 31, 2019 is \$32,784 (2018-\$31,980). This amount is accrued in the Kentville Water Commission Operating Fund.

7. Pension plans

Two pension plans are set up for membership of all permanent employees of the Town of Kentville Water Utility. Contributions are shared by the Town of Kentville Water Utility and the members as follows: employee 7% and employer 7% of employee's pensionable earnings.

A **defined contribution pension plan** has been set up to conform to the Pension Benefits Act. All permanent employees belong to this plan. Sharing of contributions is as noted above for all employees other than CUPE Local 4403 members. CUPE Local 4403 members contribute 2% and the Town of Kentville Water Utility contributes 1.5% to this plan on behalf of CUPE Local 4403 members.

A multi-sector pension plan has been set up for the members of CUPE Local 4403. This Multi-Sector Pension Plan (MSPP) is offered through the Canadian Union of Public Employees (CUPE) and conforms to the Pension Benefits Act. CUPE employees shall contribute 5% to the MSPP and the employer shall contribute 5.5%. The Union acknowledges and agrees that under the current pension legislation, and/or regulations, the employer has no requirement to fund any deficit in the Plan but is required to contribute only that amount as required by the collective agreement in force between the parties.

During the year, the Town of Kentville Water Utility made contributions in the amount of \$2,094 (2018 - \$2,065) on behalf of its employees to the defined contribution plan and \$7,679 (2018-\$7,570) to the multi-sector pension plan.

8. Rate of return on rate base

For the year ended March 31, 2019, the Kentville Water Utility had a rate of return on rate base of 4.53% (2018 – 3.88%).

9. Collective agreement

The collective agreement with CUPE Local 4403, ratified on July 31, 2015, expired on March 31, 2019. The Town and the Local have begun negotiations.

10. Comparative figures

In some instances, comparative figures have been restated to conform to current year's presentation.

Town of Kentville Water Utility Operating Fund Schedules to Statement of Financial Activities

March 31				2019	2018		
		Budget		Actual		<u>Actual</u>	
	u	naudited					
Source of supply							
Supervision and engineering	\$	8,300	\$	6,239	\$	9,158	
Operation labour		7,600		6,981		6,882	
Maintenance of plant		1,000		3,155		1,056	
	\$	16,900	\$	16,375	\$	17,096	
Power and pumping							
Supervision and engineering	\$	8,400	\$	6,239	\$	9,158	
Operation labour		7,600	•	6,981	·	6,882	
Power		142,000		141,955		129,762	
Supplies and expenses		1,100		1,051		1,043	
Maintenance of plant		17,000		25,746		20,621	
·	\$	176,100	\$	181,972	\$	167,466	
Water treatment							
Supervision and engineering	\$	11,100	\$	8,319	\$	12,211	
Operation labour		60,500		55,847	•	55,056	
Supplies and expenses		131,000		128,300		124,399	
Maintenance of structures and improvements		18,000		17,183		29,045	
Maintenance of equipment		19,000		22,595		18,691	
Water testing costs		20,000		38,986		20,891	
Heat, light, power and telephone		10,000		10,079		7,641	
	\$	269,600	\$	281,309	\$	267,934	

Town of Kentville Water Utility Operating Fund Schedules to Statement of Financial Activities

March 31			 2019	2018
		<u>Budget</u> naudited	 Actual	Actual
Transmission and distribution	u	naudited		
Supervision and engineering	\$	27,800	\$ 20,798	\$ 30,528
Operation and meters		22,700	20,942	20,646
Maintenance of distribution reservoirs - standpipes		18,000	6,804	19,783
Maintenance of structures and improvements		2,000	29	3,593
Maintenance of transmission mains		12,000	106	11,109
Maintenance of distribution mains		85,000	37,278	107,187
Maintenance of services		60,000	78,432	71,321
Maintenance of meters		10,000	17,045	11,009
Maintenance of hydrants		30,000	 33,542	 29,312
	\$	267,500	\$ 214,976	\$ 304,488
Collection , administration and general				
Supervision	\$	14,200	\$ 14,250	\$ 13,920
Meter reading		37,800	34,904	34,429
Consumer billing and accounting		23,800	23,750	23,200
Uncollectible accounts		13,500	7,548	19,376
Other accounting and collection expenses		100	86	176
Officers' and executives' salaries		18,400	18,400	19,300
Other general office salaries		22,900	22,850	22,293
General office expenses and supplies		16,800	11,695	15,188
Legal		800		25
Audit		7,000	7,039	6,779
Rent - office		12,000	12,000	12,000
Regulatory expense		2,500	3,592	3,868
Insurance		9,900	9,934	8,762
Employee welfare and pensions		34,200	33,048	32,650
General		3,600	4,365	1,837
Training		6,000	4,436	5,207
Professional studies			2,820	2,931
Provision for sick leave		800	804	775
	\$	224,300	\$ 211,521	\$ 222,716

Town of Kentville Water Utility Capital Fund Schedule of Capital Debt Charges

Year Ended March 31

Issue <u>Date</u>	Maturity <u>Date</u>	Balance 2018	Issued 2019	R	edeemed <u>2019</u>	Balance 2019	nterest ccrued	Interest Rates 2019
2003 2011 2012 2014 2018	2018 2021 2027 2024 2023	\$ 183,000 482,800 230,000 210,000	\$ 152.500	\$	183,000 120,700 46,000 30,000	\$ 362,100 184,000 180,000 152,500	\$ 1,715 15,407 6,136 5,227 3,209	5.750% 3.874% 2.792% 1.923% 2.060%
TOTAL DEBENTURE	2023	\$ 1,105,800	\$ 152,500	\$	379,700	\$ 878,600	\$ 31,694	2.000%

Town of Kentville Water Utility Capital Fund Schedule of Water Utility Capital Projects Funding

March 31 2019

	Tot	tal Capital <u>Cost</u>	De	preciation Funds	Capital <u>Reserve</u>	Gas Tax <u>Reserve</u>
Mains Distribution Meters & meter conversion Pumps Vehicles	\$	322,983 5,786 59,428 44,483	\$	5,786 59,428 44,483	\$ 108,500	\$ 214,483
Total Water Utility	\$	432,680	\$	109,697	\$ 108,500	\$ 214,483

Town of Kentville	 			
Water Utility Capital Fund				
Statement of Capital Financing				
March 31	2019	2018		
	 2013		2010	
Source				
Funds available from prior year				
Cash	\$ 40,628	\$	61,607	
Depreciation bank account	462,523		591,618	
Receivables- New Building Canada			54,926	
Due from operating fund- Water Utility			12	
Due from other funds	67,411		4,507	
Other receivables	638		486	
Transfer from depreciation reserve	109,697		451,662	
Transfer from water capital reserve	108,500		46,093	
Transfer from operating funds- Water Utility- depreciation	308,123		296,561	
Transfer from Gas Tax reserve	214,483			
Interest on depreciation funds	11,711		7,963	
Decrease in construction work in progress Balance temporarily financed at end of period	3,868			
Payables- trade	15 204		22.242	
Due to operating fund- Water Utility	15,294 6,177		32,242	
Due to capital fund- Water Utility	0,177		4,539 19,563	
Due to other funds			1,564	
	\$ 1,349,053	\$	1,573,343	
Application				
Balance temporarily financed at end of previous period				
Payables- trade	\$ 32,242	\$	515	
Due to operating fund- Water Utility	4,539	•	5,440	
Due to other funds	21,127		42,903	
Capital asset acquisitions	432,680		497,755	
Increase in construction work in progress			3,868	
Transfer to capital fund- Water Utility	109,697		451,662	
Funds available for application				
Cash	93,395		40,628	
Depreciation bank account	654,168		462,523	
Due from capital reserve fund- Water Utility			46,093	
Due from depreciation reserve			19,563	
Due from other funds	4		1,755	
Other receivables	 1,205		638	
	\$ 1,349,053	\$	1,573,343	